

RoboRecruiter Case Study

Real-time engagement of a lucrative but specific talent bench to impact lead-time

SAPIENT



Sapient i7 is a start-up but scaling rapidly - they're successfully winning and securing projects which they need to staff.

As well as hiring individuals with Salesforce expertise, they're committed to the Salesforce ethos of hiring outside their ecosystem, so to increase the number of people who work with the Salesforce technology.

As a result, Sapient i7 need to enhance recruiters' knowledge about identifying candidates outside the Salesforce ecosystem with transferable skills.

RoboRecruiter helped Sapient i7 streamline this tough engagement challenge.

Their RoboRecruiter technology helped take time-consuming screening tasks away from front-line staff at Sapient i7, which as a small, fast-growing business has a huge impact on our operational efficiencies.

RoboRecruiter also enabled Sapient i7 to relationship-manage their talent network so as they bid and win future work, they are prepared.

Result



We have reduced our lead time by 20%.

We can deliver on our promises to clients regarding resource that is engaged and available now.

We can be more nimble, confident and competitive in market by talent-mapping our ability to deliver at scale .



20%

Reduction in lead-time

120

**Recruiter-hours saved
(c.12 working days)**

85%

Savings in cost/interview



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Since working with RoboRecruiter our total lead time has been reduced by 20%. This, teamed with RoboRecruiter's specialism at engaging the right talent pool, has made RoboRecruiter an invaluable business-as-usual utility for Sapient i7

Stephen Aitken, CEO, Sapient i7

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