



## NEWS RELEASE:

### Envirosep receives HUBZone Certification

#### HUBZone Certification #59317

Tilley Mechanical Technologies, Inc, dba Envirosep, has received the Small Business Administration (SBA) certification/designation as a Historically Underutilized Business Zone (HUBZone) set-aside-company. It also offers Envirosep the unique opportunity to contribute to empowerment, economic development, and job growth in an underserved community of Georgetown, SC. At its essence, the HUBZone program is creating jobs where they are needed the most.

According to the Small Business Association, "The government limits competition for certain contracts to businesses in historically under-utilized business zones. It also gives preferential consideration to those businesses in full and open competition. The HUBZone program makes our business eligible to compete for the program's set-aside contracts. HUBZone-certified businesses also get a 10 percent price evaluation preference in full and open contract competitions."

This certification is equivalent to and receives the same level of consideration for federal contract awards as 8(a) Minority Owned, Woman Owned, Veteran-owned, Native American-owned businesses. Additionally, many large corporations follow similar procurement guidelines utilizing set-aside entities in their preferred supplier pool, even for non-governmental work. HUBZone certified small businesses receive preference when bidding on federal contracts.

Currently, a government-wide procurement goal stipulates more than 20% of all federal government contracting dollars should be awarded to small businesses. In addition, a sub target goal of 3% of these small business dollars are awarded to HUBZone set asides. Not only do HUBZone certified small businesses receive preference when bidding on federal contracts, they also receive consideration and advantage in competitive bid scenarios.

#### Benefits of HUBZone Certification:

- Preference in government contracts
- Receive advantage on competitive bids
- Considered set-aside status for government contracts awards
- Many large corporations follow similar procurement guidelines utilizing set-aside entities in their preferred supplier pool, even for non-governmental work
- Advantage for Envirosep clients who have Federal government contracts

<https://www.sba.gov/federal-contracting/contracting-assistance-programs/hubzone-program>