

Six Figure Finish Line: Details of Training

The following are screen prints from your Basecamp platform project for the Six Figure Finish Line interview and negotiation coaching program.

Executive Interview & Negotiation Coaching Client

[Who will be invited?](#)
2 people will be automatically invited

Executive Interview & Negotiation Coaching Client

[82 Discussions](#)
[106 To-dos](#)
[87 Files](#)
[17 Text documents](#)
[Events](#)

Discussions [Watch a quick video about Discussions](#)

Tammy K. [Client Read - Asking for the Opinions of the...](#) - There is a basic human need to feel listened to and understood. If an interviewer is able to express their own opinions, it can be a very powerful way of gaining rapport with them. This 1

Tammy K. [Client Read - Advanced Storytelling in...](#) - In your face to face meetings, you should be prepared to cover about 3 more in-depth stories for the hiring manager that are highly impressive and highly relevant to the position for which 1

Tammy K. [Client Read: Transition Statements for...](#) - One of the best ways of answering questions posed to you during an interview process, whether it be over the phone or in person, is to start with a general answer (like, "Oh, yes, I have 1

Tammy K. [Client Watch \(Optional\) - Charisma on Command...](#) - Here is a \$1000 licensed bonus for you... it is a video course I bought called Charisma on Command University, by Charlie Houpert. He's young, but really knows his stuff! These 1

Tammy K. [Coach Teach - Questions to Ask During an Interview](#) - Many times, we have found that the questions you ask a hiring manager (the ultimate decision maker) are just as important as how you answer his or her questions. In other 1

[77 more discussions](#)

1st Coaching Session

- Client Read - Informational Interviewing for Executives 1 comment
- Client Read - Professional References and Testimonial Interviews 1 comment
- Client Read - Creating a References Sheet 2 comments
- Client Read - Addressing Liabilities and Liabilities to Consider (and videos) 2 comments
- Client Read - Getting the Most from Recruiters 2 comments
- Client Watch - Working with Recruiters (Webinar) 1 comment
- Client Watch (Optional) - Charisma on Command Video Course 1 comment

[Add a to-do](#)

2nd Coaching Session

- Client Read/Watch - Ten Steps to a Stellar Phone Interview (plus videos) 2 comments
- Client Read - 60-Second Interview Commercial 1 comment
- Client Read - What Employers Really Want to Know - 5 Questions 1 comment
- Client Watch - Details on the 5 Interview Questions You Need to Be Able to Answer 1 comment
- Client Watch - Interviewing Tips from Tammy Kabell 1 comment
- If Applicable: Coach Teach - Addressing Liabilities and Liabilities to Consider 1 comment
- Client Read: Transition Statements for Interview Stories 1 comment

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3rd Coaching Session

- Coach Teach - 60-Second Interview Commercial 1 comment
- Coach Teach - What Employers Really Want to Know - 5 Questions 1 comment
- Client Read - Advanced Interviewing - Get It Right All of the Time 1 comment
- Client Read - Non-Verbal Cues During Interviews 2 comments
- Client Read - Maximum Personal Chemistry 1 comment
- Client Read - ARTS Method of Overcoming Objections 1 comment
- Client Read - Target Company Insights and Videos 2 comments
- Client Read - Questions to ask during an interview 1 comment
- Client (Optional) - Listen to Conversational Hypnosis Training 1 comment
- Client (Optional) - Listen to Advanced Conversational Hypnosis Training 1 comment
- Coach Teach - Advanced Interviewing - Get it Right All of the Time 1 comment
- Coach Teach - ARTS Method of Overcoming Objections 1 comment
- Client Read - Advanced Storytelling in Interviews; the Hero's Journey Format 1 comment
- Client Read - Asking for the Opinions of the Interviewer 1 comment

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4th Coaching Session 1 comment

- Coach Teach - Maximum Personal Chemistry 1 comment
- Coach Teach - Target Company Insights 1 comment
- Coach Teach - Questions to Ask During an Interview 1 comment
- Client Read - Use Negotiation to Increase Your Final Package 1 comment
- Client Read - Say This When You Get the Offer 1 comment
- Client Read - 7-Step System for Negotiating 1 comment
- Client Read - Perpetual Career Management 1 comment
- Client Read - Your Compensation Wish List 2 comments
- Client Upload for Next Session - Completed Compensation Wish List

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5th Coaching Session

- Coach Teach - 7-Step System for Negotiating 1 comment
- Coach Teach - Your Compensation Wish List 1 comment

[Add a to-do](#)