

The Ultimate Guide to Lowering
Costs of Technology Operations

How a Community of Private Non-Profit Higher Education Institutions Can Lower Their Costs & Improve Operations



The Higher Education Systems & Services Consortium

The HESS Collective

common enterprise platform & shared services
for private, non-profit colleges & universities

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Table of Contents

- 03. Introduction
- 04. Benefits of Joining the HESS Collective Consortium
- 05. Partners of the Collective
- 06. How Can Oracle Be Affordable?
- 07. How Does Pricing Work?
- 08. About the HESS Consortium



Finally, private, non-profit colleges and universities working together in a single, cloud-native ERP/SIS to lower costs in technology operations

Introduction

There are major changes on the national higher education landscape coming soon related to enrollment, demographics and campus culture. Private, non-profit higher education institutions will need all the resources possible to face the challenges of the future.

This is why the private institutions of the HESS Consortium are working to find ways to collaborate with other institutions to save money and staff time in the area of information technology.

32 private, non-profit HESS Consortium institutions have worked together over the course of 18 months to create a "shared ERP platform and services operation" for members of a program called the "HESS Consortium Collective."

The high-level mission of the HESS Collective program:

- Move to a single, affordable and modern, cloud-native ERP/SIS solution
- Move to a common contract vehicle through our partnership with E&I Cooperative Services for software and services
- Develop a shared archive to ease migration and implementation costs
- Create a network of HESS Collective schools to both share staff resources and expertise to lower staff costs

Benefits of Joining the HESS Collective Consortium


COMMUNITY OF SUPPORT: The HESS Collective members work together building resources, share staff & their time to lower technology operation costs. Implementation resources, staff expertise, integration knowledge, and best practices are available to members.

LOWER COSTS WHILE INCREASING SECURITY: Oracle has offered us the lowest pricing in the nation for all of its SaaS, IaaS and PaaS products in the cloud. Joining the HESS Collective gives members access to state-of-the-art security, flexibility and operational efficiency equal to or better than the high-level resources experienced by larger institutions.

AFFORDABILITY: The program features exclusive pricing, only available to our members for Oracle software licensing, implementation and integration services.

BEST-IN-CLASS CONTRACT: With our partners, E&I Cooperative Services, Oracle Cloud for Higher Education is available through their Partner, Mythics. The contract offers our members best-in-class terms and conditions as well as 0% software licensing increases for the first 5-years and a total 2% increase over the next 5-years with caps on the next 5-years. That's 15 years of savings.

TURNKEY SOLUTIONS: Managed services solutions are available for institutions who need part or all of their ERP/SIS operations managed by a 3rd party. Both Mythics and Drivestream provide these services along with a number of HESS Contract Partners and Discount Providers.



“Finding a great software solution that was affordable was the central focus for our platform selection working group”

Todd Norris, CIO, Saint Mary's College Notre Dame, IN

Partners of the Collective

Over many months, HESS Consortium CIOs have done a thorough evaluation of the top cloud-native platforms in the higher education ERP/SIS industry, the HESS Collective CIOs have selected Oracle Cloud as its single ERP/SIS platform.

Oracle along with their partners with Mythics and Drivestream have put together software and implementation solutions that are cutting edge, cloud-native and affordable for all sizes of private, non-profit institutions.

Through strategic relationships between the HESS Consortium, Oracle, Mythics, Drivestream and E&I Cooperative Services, HESS members have exclusive access to pricing that is not available to any other buying group or consortium in the nation.

Oracle and their partners have made a commitment to the HESS Consortium and its private colleges and universities for long-term affordability.



The HESS Collective
selected the Oracle
Cloud for Higher
Education as the
group's enterprise
resource planning and
student information
system platform

How Can Oracle Be Affordable?

We know what you are thinking: "We know they make great software but how can Oracle be affordable?"

Through our partnership with E&I Cooperative Services, the nation's leading non-profit higher education buying cooperative, the HESS Consortium was able to work with corporate leadership at Oracle, Mythics and Drivestream to bring Oracle's newest cloud-native software to small and mid-sized colleges and universities. The new Oracle Cloud for Higher Education software is more powerful, scalable and easy-to-use than ever before. All this with an exclusive pricing only available to HESS member institutions.

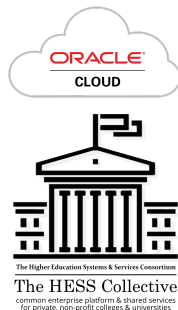
Contract pricing for Oracle through E&I/ HESS-partnered Mythics contract is also available at 0% increase for the first 5-years and 0.4% annual increase over the next 5-years. That's serious return-on-investment in the face of other legacy ERP/SIS solutions. 0% interest payment program for implementation is also available through Drivestream. All of this with the full support of Oracle.

Pricing for Oracle Cloud

Pricing for participating HESS Consortium Collective program member institutions is a flat-cost that doesn't penalize small or large schools. The pricing is exclusive to HESS member institutions and includes all products within the Oracle Cloud suite and allows you to choose what components your campus needs.

Through a specially designed calculator from our partners, HESS Collective members can get a quick estimate of how much the cost will be for both annual Oracle Cloud software costs and implementation costs... and we guarantee that you will be blown away (in a positive way).

While the HESS Consortium is primarily a non-profit, community of practice for technology leaders in private, non-profit higher education, the HESS Collective is just one more way we bring value to our members in collaboration and cost savings.



The HESS Consortium Collective's decision is one that will transform our private institutions' ability to provide a high degree of excellence in ERP/SIS services to their campuses for decades to come

The HESS Consortium Community Exists to Help Private Colleges & Universities Thrive

Now with over 200 private, non-profit colleges and universities, the HESS Consortium has a wealth of resources within our membership. HESS is a fully incorporated 501c3 non-profit, membership-run organization. The HESS Consortium is focused on collectively lowering costs and increasing collaboration between specifically private colleges and universities in the area of administrative systems and services.

The HESS Consortium is made up of chief information officers and chief financial officers as well as technology and finance directors in a diverse group of schools committed to finding efficiencies and cost savings by working with other like-minded institutions. Together, we realize that, throughout the country, private college/university Chief Business Officers (CBO) and Chief Information/Technology Officers (CIO) are mutually charged with providing mission critical administrative services in an environment of almost flat, if not decreasing, net revenues.

We are asked to maximize the effectiveness and efficiency of administrative software services and related information technology to meet the increasing needs of diverse users while minimizing the resources used.



HESS Consortium Collective Overview - Video

The HESS Collective program was part of the vision when HESS began and now, with the support of our partners – Oracle, Mythics, Drivestream and E&I Cooperative Services, that vision is a reality. The HESS Collective is focused on bringing modern, cloud-native ERP/SIS operations to our member institutions with limited resources. The Oracle Student Cloud and their partners bring our HESS institutions a great software platform, world-class support with a collaboration network of private colleges and universities to share implementation, integration, staff and knowledge resources... affordably.

Find out how to join us today at www.hessconsortium.org