Seerene The Digital Boardroom

How the Automotive Industry can learn from digitally-born Software Companies

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Software is a Key Business-Driver for every Industry

Corporate IT of Banking, Insurance, Telco, Retail, $\dots \rightarrow$

← Manufacturing, Mechanical Engineering



Core IT applications enable efficient business operations.

Customer-facing software creates new business opportunities.

Hardware becomes smarter & builds IoT networks.

<u>Tailor-made software</u> is the basis for competitive advantages

Tailor-Made Software is built in "Software Factories"

Mastering the process of software development is key

The ability to run a **software factory on highest level of excellence** decides about **business success**.



Software Factories

Can Automotive learn from digitally-born Software Companies?

Isn't the "Netflix software" totally different to the hardware-constrained software in car?

Embedded Systems

- Hardware with limited computing-power
- Same software with variants for multiple hardware

Smart IoT Devices & Infotainment & ...

- Central computers with significant computing power
- → Comparable to traditional desktop/mobile software

IoT Ecosystem & Services

 \rightarrow Comparable to "Netflix software"



Two Key Ingredients for Excellent Software Production

Learning from hardware factories:

- Full transparency about the production process.
- Continuously: Measure, analyze & optimize the process.

Remark: Also digitally-born software companies lack management transparency.

Mind shift from "projects" to "products":

- You might deliver/sell via projects, but...
- Software systems are assets that are never finished.
- Creating business innovation implies a continuously evolving code base.





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Full Transparency about the Software Production Process



Establish a Digital Boardroom with Analytics

KPIs & drill-downs for balancing and optimizing the challenges of software development organizations







Quantifying Inefficiencies in the Software Production Process



Locating and Eliminating Root-Causes of the Inefficiencies

...and create extra power – literally out of nothing



Actionable Insights for Gaining Extra Power

Example: Precisely identifying and fixing the code that frequently contains defects



- Reveal how much effort is spent for defect-fixing
- Locate code units that constantly need to be fixed
- \rightarrow Be able to effectively eliminate the problem





Transparency across the entire Company

Comparable KPIs that can be applied across heterogenous processes/tools/methods



Mind Shift: From "Projects" to "Products"



Mind Shift from "Projects" to "Products"

Embedded software is delivered via projects – but is built on top of an existing code base.



Reusable Code Components as key for Efficiency

A successful software factory distinguishes between value creation & value capturing



The Perfect Project

- would take pre-manufactured code components
- would <u>not require</u> any coding effort.

Project effort would shrink to activities for

- requirements management
- configuration/calibration
- testing

Measuring Code Reuse with Analytics

Systematically moving recurring project-specific coding effort towards reusable components



The Ideal Software Factory

"Project Mindset"



The Ideal Software Factory (if compile-time optimization is necessary)

"Project Mindset"



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Summary

Can Automotive learn from digitally-born Software Companies? Yes – but also vice versa.

Establish data-driven transparency in your software factory.

Optimize process efficiency, time-to-delivery, resource allocation, ... like in hardware factories.

Shift thinking from "Projects" to "Product".

Decouple software from hardware. Manage code bases as assets that are continuously equipped with innovation.







Thank You!



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