

Company Overview

OUR MISSION

Paystand is on a mission to reboot commercial finance – starting with B2B payments. While almost every other facet of the enterprise has gone digital, finance organizations find themselves tied to an archaic financial system that relies on transaction fees and paper-heavy processes. Paystand changes that. Today, the company is at the leading edge of B2B DeFi, leveraging blockchain technology to deliver a seamless, simple, and intuitive way to drive cash flow. In this way, Paystand is pioneering the new era of commercial finance by giving companies access to cashless, feeless B2B payments.

WHAT SETS PAYSTAND APART?

Rather than charging a traditional percentage fee on each transaction, Paystand delivers a Payments-as-a-Service subscription model, allowing clients to scale their businesses without incurring significant transaction costs that penalize them for growth. Paystand customers **save over 50% on the cost of receivables** by reducing fees, labor costs, and DSO through the zero-fee Paystand Bank Network.

WE'RE CUSTOMER-FIRST

We created Paystand to eliminate fees, digitize the cash cycle, help our customers boost their ROI, and put their revenue on autopilot.

What would the commercial finance industry look like if we built it from scratch?

Cashless

How can you make your revenue self-driving and build a future-facing company if paper-heavy processes are limiting your potential?

Feeless

You shouldn't be penalized every time you make a sale. It's time to replace transaction fees with a flat rate that rewards you for your growth.

Open Industry

Removing gatekeepers and monopolies will allow us to reboot commercial finance and create a system with lower costs, better security, and near-instant transactions.

OUR CUSTOMERS BY THE NUMBERS

72%

Of payers switch from credit cards to our zero-fee network

Drive seamless and intuitive interactions for world-class customer experiences.

\$90k

Savings on labor costs

We offer AR automation so you can increase speed and efficiency across the board.

62%

Reduction in DSO

Paystand delivers faster time-to-cash so you never have to chase down payments.

\$850k

Reduction in fees

Get access to zero-fee payments that are real-time, immutable, and company-centric.

**Based on three-year average of customers processing \$50MM+ in volume*