

Choose Your Perfect Payments App for Sage Intacct: A Checklist

With [92.6% of businesses](#) reporting late payments among B2B customers in the US alone, CFOs and Controllers need more than a financial ERP to reduce their DSO. A payments app integrated with your Sage Intacct instance is one of the easiest ways to automate your AR's payment process and improve your cash flow, but it can be challenging to decide on the best option, especially if you use [Sage Intacct](#).

When choosing the perfect payment app integration for Sage Intacct, it's essential to consider all the different ways you can save through payment options and how that app will affect your customer experience.

An integrated Sage Intacct AR payments application should be much more than a workflow email, also. When adding new automated payments capabilities with your Sage Intacct ERP, you need a program that can complete as much of the process as possible while maintaining PCI-compliant security standards.

We recommend looking for the following essential features:

- A direct plugin into Sage Intacct so you have robust payment capability all from within your ERP
- Accepts next-gen payment options, including zero-fee bank-to-bank payments
- Offers multi-currency billing support
- Uses [incentives or convenience fees](#) to eliminate credit card transaction costs entirely
- Schedules payments and easily initiates autopay and recurring billing
- Adds payment links to invoices and billing reminders for payer convenience
- Gives customers a self-service option to select and pay multiple open invoices at a time
- Sets automatic alerts
- Provides a view of collected and pending receivables in your dashboard
- Groups receivables into categories based on status and type
- Reconciles payments in real-time
- Applies collected payments to open invoices
- Receives automatic and detailed transfer reports and ledgers
- Maintains PCI Level-1 DSS compliance
- Enables two-factor authentication and role-level access
- Stores customer payment data securely, preferably with tokenization
- Adjusts payment rails based on your business model
- Allows you to brand the checkout, interface, and payment portal
- Requires minimal maintenance
- Includes fail-safes in case the payer has an insufficient balance in their bank account
- Presents knowledgeable and accessible troubleshooting support and customer service
- Set up discounts for preferred payment methods

These essential and performance-based features will allow you to cut costs and reduce sDSO while boosting your revenue and shifting credit card fees from you to the end-user. At the same time, criteria such as data security, two-factor authentication, and PCI DSS Level-1 compliance ensure that you minimize security and compliance risks.

On the topic of security, we prefer tokenization methods for data security, and that's what we use at Paystand. Tokenization has proven to be more secure than passwords and traditional vaults since sensitive data is replaced with meaningless tokens.

When all is said and done, your [AR](#) payments integration for Sage Intacct should make you forget it's a different platform altogether. So whatever solution you choose, it should integrate completely with Sage Intacct and make it easy to send and track digital invoices.

ERP payments automation is the [future of the business](#). Adding the right integration to your Sage Intacct ERP will allow your team to focus on higher-level tasks that can make an impact on your company instead of tracking invoices.

Want to know if our Sage Intacct integration is right for your team?



Book a 15-minute demo with our payments experts today.

