



FASTeam
800-950-7372

Rates

Preview rates available now!

New rates are typically effective the first Tuesday of the month, with a preview of declared rates available one week prior.

[› View now](#)

Upcoming FIA product changes effective September 8, 2020

As you are well aware, the current economic environment remains challenging, characterized by historically low interest rates and uncertainty. As a leader in the industry, Allianz Life Insurance Company of North America (Allianz) remains steadfast in our disciplined approach to pricing the guarantees we make with our contracts. This discipline allows us to avoid taking on additional investment risk, and is designed to produce both sustainable benefits and outstanding financial strength your clients can count on for their retirement.

We are also committed to offering valuable products that make a difference in your clients' lives. With these changes, we have focused on enhancing our value proposition where possible, while maintaining choice for you and your clients.

In light of this, we will be making the following changes to new business effective Tuesday, September 8, 2020.

› [See what's changing](#)

Please contact your Allianz representative for more information.

Important update for Idaho producers

Certain FIAs paused for sale in Idaho are available again as of August 25.

› [View more information](#)

August tip – Protect your practice: Nonresident sale reminder

A nonresident or cross-border sale occurs when a resident of one state purchases an insurance policy/annuity contract in another state (e.g., a Florida resident purchases a Georgia contract).

What are the acceptable reasons an owner can purchase a contract outside of their resident state?
Residents of what states are prohibited from purchasing an insurance policy/contract outside of their resident state?

› Find out more now

Will your clients' retirement income take a "HIT"?

Health care, inflation, and taxes make up the "HIT" – and they're three reasons why your clients' retirement income may not go as far over time as you think. In this client-approved video, we'll show you why some retirement expenses just can't be predicted – and how an annuity with an opportunity for increasing income (either built in or as an optional rider for an additional cost) can be a possible solution as part of an overall portfolio.

Watch [ALLIANZ ANSWERS: Will your retirement take a "HIT"?](#)

Allianz Life gives \$2 million in grants to Twin Cities nonprofits

Funds will help address issues of systemic equity and inclusion exacerbated by the recent crisis in the Twin Cities and the COVID-19 pandemic.

MINNEAPOLIS – August 25, 2020 – Allianz Life Insurance Company of North America (Allianz Life) announced today that it is making \$2 million in grants to nonprofits in the Twin Cities with the goal of helping to address inequities in the community and bring about positive change in the lives of at-risk members of the Twin Cities community, specifically people of color (POC), seniors and youth. The company will be making two separate \$1 million grants, the first to address racial inequity and the youth achievement gap and the second to address senior equity issues in the community.

[› Read more](#)

Beneficiaries – an important but often forgotten topic



A beneficiary designation – like any legal document – is no small matter. Yet as life events happen, the client's beneficiary designations are often overlooked or not updated.

[› Learn more about some of the more common types along with basic cautions to watch for](#)

NOTEWORTHY

› [Monthly Market Update – August issue](#)

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