

# **Upcoming Webinars**

Join us this Monday as we talk about the Atlas index, available on our Teton and Denali product lines!

Monday, July 20: Atlas Deep Dive 10:30am CST

Monday, July 27: <u>Teton & Denali Case Studies!</u> 10:30am CST

Join us for this brand new webinar as we go all-in on case studies! We will show when the Teton and Denali lines shine and give some pointers on our robust illustration software.

#### **Future Incentive Trips**

We came to the decision to hold off on announcing any future agent incentive trips. As much as we would love to announce a great destination, like this year's trip to Nevis, we feel this is not the proper time to announce an incentive trip given the current state of the world. We will provide you with updates once we start discussing future trips.

# **New States**

We recently launched some of our annuity products in new states. To view our updated product availability grid, <u>CLICK HERE</u> or visit the agent portal to download the latest version. For state variations, please download the product highlight sheets on the agent portal.

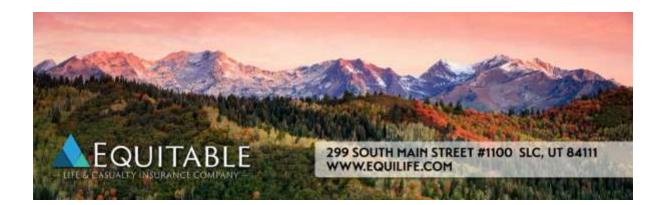
#### New Teton & Teton Bonus States:

·California ·Hawaii ·Virginia New Secure Savings State: · California

### **Apps & Forms Update**

We recently updated some of our annuity application and forms and will be extending the date Annuity New Business will accept the old versions of those applications and forms to October 1. All applications and forms on the Firelight eApp platform will be updated by that date. Below is the list of all recently updated applications and forms with the new revision dates:

| Form Name   | Revision Date |
|---|---------------|
| Secure Savings Application for Most States                      | 03/01/20      |
| Secure Savings Application for AK, HI, MT, NH, UT               | 09/01/19      |
| Secure Savings New Business Form Package for Most States        | 03/01/20      |
| Secure Savings New Business Form Package for AK, HI, MT, NH, UT | 09/12/19      |
| Teton Application   | 03/01/20      |
| Teton New Business Form Package                                 | 03/01/20      |
| Suitability Acknowledgement Form                                | 03/01/20      |
| Replacement Form  | 03/01/20      |
| Large Case Annuity Form   | 06/01/20      |
| Wire Form   | 06/01/20      |
| Customer Identification Form                                    | 03/01/20      |
| Death of Owner Form   | 06/01/20      |



Equitable Life & Casualty Insurance Company | 299 South Main Street #1100, SLC, UT 84111

Sent by sales@equilife.com in collaboration with



Try email marketing for free today!