



Upcoming Webinars

Join us this Monday as we talk about the Atlas index, available on our Teton and Denali product lines!

Monday, July 20:

[Atlas Deep Dive](#)

10:30am CST

Monday, July 27:

[Teton & Denali Case Studies!](#)

10:30am CST

Join us for this brand new webinar as we go all-in on case studies! We will show when the Teton and Denali lines shine and give some pointers on our robust illustration software.

Future Incentive Trips

We came to the decision to hold off on announcing any future agent incentive trips. As much as we would love to announce a great destination, like this year's trip to Nevis, we feel this is not the proper time to announce an incentive trip given

the current state of the world. We will provide you with updates once we start discussing future trips.

New States

We recently launched some of our annuity products in new states. To view our updated product availability grid, [CLICK HERE](#) or visit the agent portal to download the latest version. For state variations, please download the product highlight sheets on the agent portal.

New Teton & Teton Bonus States:

- California
- Hawaii
- Virginia

New Secure Savings State:

- California
-

Apps & Forms Update

We recently updated some of our annuity application and forms and will be extending the date Annuity New Business will accept the old versions of those applications and forms to October 1. All applications and forms on the Firelight eApp platform will be updated by that date. Below is the list of all recently updated applications and forms with the new revision dates:

Form Name	Revision Date
Secure Savings Application for Most States	03/01/20
Secure Savings Application for AK, HI, MT, NH, UT	09/01/19
Secure Savings New Business Form Package for Most States	03/01/20
Secure Savings New Business Form Package for AK, HI, MT, NH, UT	09/12/19
Teton Application	03/01/20
Teton New Business Form Package	03/01/20
Suitability Acknowledgement Form	03/01/20
Replacement Form	03/01/20
Large Case Annuity Form	06/01/20
Wire Form	06/01/20
Customer Identification Form	03/01/20
Death of Owner Form	06/01/20



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