



NASSAU GROWTH ANNUITY: AMPLIFYING YOUR CLIENTS GROWTH POTENTIAL

Have you looked at Nassau Growth Annuity (NGA) recently? You've known us for income. Now think of us for your clients' accumulation needs!

We recently increased the maximum issue age for NGA to 85 without an income rider*, while also increasing NGA rates to offer stronger accumulation potential to your clients during this uncertain time. We offer both a 7 and 10 year surrender charge period.

SEE AMPLIFIED RATES

*Income rider and nursing home/terminal illness waivers will only be available for issue age 80 and below.

SALES RESOURCES



TAKE YOUR PRACTICE ONLINE IN SIX LESSONS

We've created an interactive online course dedicated to helping agents digitally transform their business in just six lessons. Become a digital hero today!

LEARN MORE



SAVE TIME WITH EASY E-DELIVERY

Follow these step-by-step instructions to help you confirm your client receives their final annuity contract quickly, securely, and easily.

READ NOW

JULY WEBINARS: WHAT'S <u>NEW</u> WITH NASSAU?

Join our sales team for an <u>upcoming webinar</u> to learn more about everything **NEW** at Nassau - from recent branding and product updates to deep dives into producer resources and content. We're here to help!

INDUSTRY & COMPANY UPDATES



BUILDING INCOME PROTECTION BEYOND AGE 90

On this episode of the That Annuity Show podcast, Paul, Mark, and Will are joined by Blair Baldwin, Founder and General Manager of AgeUp, to discuss AgeUp's first annuity just recently released to the public. It effectively allows a person to contribute a small amount of money each month to create meaningful income protection in very late retirement - from age 91 to 100.





NASSAU ACQUIRES FORESTERS

Our acquisition of Foresters Life Insurance and Annuity Company (FLIAC) closed on July 1st after receiving approval from the New York insurance regulators. FLIAC adds \$2.5 billion in assets and 112,000 policyholders to Nassau, and about 40 employees to the Nassau team.



#NASSAUCARES

We're proud to supply needed food items to organizations like <u>Hands on Hartford</u> to help them provide valuable services to our local community.



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Guarantees are based on the claims-paying ability of the issuing company. Annuities, including Nassau Growth Annuity (19FIA3, ICC19FIA3, 19GLWB3, ICC19GLWB3, ICC19ECH, 19ECH), are issued by Nassau Life and Annuity Company (Hartford, CT). In California, Nassau Life and Annuity Company does

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