

New rates

Effective Aug. 18, MYGA 3- and 7-year rates decrease

Still strong MYGA rates from a carrier rated A+ (Superior) by A.M. Best.¹

Effective Aug. 18, the North American Guarantee Choice SM 3 and 7 multi-year guarantee annuity (MYGA) rates are decreasing.² See rates below.

IMPORTANT: All MYGA applications must be submitted through Annuity e-App

Get [all MYGA rates](#) now.

**North American
Guarantee Choice 3****2.10%**

(Was 2.40%)
High band rate for
\$100,000 or more

1.65%

(Was 1.95%)
Low band rate for
less than \$100,000

**North American
Guarantee Choice 7****2.85%**

(Was 3.25%)
High band rate for
\$100,000 or more

2.45%

(Was 2.85%)
Low band rate for
less than \$100,000

No other MYGA rates change. The 7- and 10-year rates not available in California, Delaware, and Florida.

New business guidelines:

To receive the previous 3-year and 7-year rate special, applications must be signed before Aug. 18.

For our rate hold, we compare the date the application was signed and the date the funds are received (if received within the rate hold period). Your client will receive the more favorable rate between the two. If the rate hold no longer applies, the client will receive the current interest rate at the time the contract is issued.

[Visit Annuity e-App now.](#) | Watch the [Annuity e-App tutorial video.](#)

Questions? Call Sales Support at **866-322-7066.**
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Contract numbers: [North American Guarantee ChoiceSM](#)

Rates are effective as of 08/18/2020 and are subject to change at any time. Rates may vary by premium, surrender charge period and/or guarantee period selected.

1. Competitive interest rate information is believed to be current and accurate to the best of our knowledge as of Aug. 3, 2020 based on market research and the 3- and 7-Year high band rate. Clients should examine all features and options of the annuity product prior to purchase. A.M. Best Company rating – affirmed Aug. 7, 2019. A+ is the 2nd of 15 categories.
2. A surrender during the surrender charge period could result in a loss of premium. The surrender charge

and interest adjustment (also known as market value adjustment) may reset with renewal. Surrender charge structures and guarantee periods may vary by state.

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Note: If you have an active agent contract with the North American Annuity Division, and you choose to no longer receive emails, it is your responsibility to keep current with products, rates, and regulatory requirements through use of our website (www.NorthAmericanCompany.com) and Sales Support team (866-322-7066). To begin receiving e-mail messages, contact Sales Support at 866-322-7066.

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