

Product update

Fixed index annuity (FIA) products now available in Idaho

As you know, we recently suspended sales of FIAs in Idaho. We are happy to announce the launch of new versions, with minor changes, of the products you've been familiar with. Please review the following list of available products and their changes for details:

Effective July 7

Updated forms will be available on the website and e-App on July 7

- **Performance Choice®**: Surrender charges change

Effective July 14

Updated forms will be available on the website and e-App on July 14

- **North American Charter Plus® 10**: Surrender charges change, premium bonus recapture changes, and the 14-year is permanently discontinued
- **NAC VersaChoiceSM**: Surrender charges and premium bonus recapture changes
- **NAC IncomeChoice®**: Permanently discontinued
- **NAC BenefitSolutions®**: Permanently discontinued
- **NAC Strategic Design AnnuitySM X**: Permanently discontinued

Available now

Same products, no change to forms on the website or e-App

- **North American Income®** single premium immediate annuity

- **North American Guarantee Choice®** multi-year guarantee annuity

IMPORTANT new business guidelines

For the new product changes, business must be submitted on or after the effective dates above. New disclosure forms provided below will be required in order to accept the application. For discontinued products, business must be submitted before the effective date above.

Performance Choice: [Brochure](#) | [Disclosure](#)

North American Charter Plus 10: [Brochure](#) | [Disclosure](#)

NAC VersaChoice: [Brochure](#) | [Disclosure](#)

Questions? Call Sales Support at **866-322-7066**.
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Insurance products issued by North American Company for Life and Health Insurance[®], West Des Moines, Iowa. Product and features/options may not be available in all states or appropriate for all clients. See product materials and state availability chart for further details, specific features/options, and limitations by product and state.

Issued on the following contract numbers or appropriate state variation including all applicable endorsements and riders:

The North American Charter[®] Plus is issued on base certificate/contract form NC/NA1007A, ICC16-NA1007A.MVA.

The NAC VersaChoiceSM 10 is issued on base contract form NA1012A/ICC17-NA1012A.MVA.

The Performance Choice[®] is issued on base contract form LS160A, NA1007A/ICC16-NA1007A.MVA.

The NAC IncomeChoice[®] 10 is issued on base contract form NA1004A/ICC16-NA1007A.MVA/NA1007A.

The NAC BenefitSolutions[®] is issued on base contract ICC14-NA1006A/NA1006A.

The Strategic Design AnnuitySM X is issued on base contract form NA1013A/ICC18-1013A.MVA.

The North American Income[®] annuity is issued on base contract form ICC18-NA1014A/NA1014A.

The North American Guarantee ChoiceSM is issued on base contract form ICC17-NA1011A/NA1011A.

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Note: If you have an active agent contract with the North American Annuity Division, and you choose to no longer receive emails, it is your responsibility to keep current with products, rates, and regulatory requirements through use of our website (www.NorthAmericanCompany.com) and Sales Support team (866-322-7066). To begin receiving e-mail messages, contact Sales Support at 866-322-7066.

North American Company for Life and Health Insurance[®]
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