

New rates

MYGA rates decrease Sept. 15

Effective Sept. 15, the North American Guarantee ChoiceSM multi-year guarantee annuity (MYGA) rates decrease.

North American Guarantee Choice				
Surrender charge period	New high band	Was	New low band	Was
3-Year	1.85%	2.10%	1.40%	1.65%
5-Year	2.05%	2.40%	1.75%	2.10%
7-Year	2.50%	2.85%	2.10%	2.45%
10-Year	2.25%	2.60%	1.85%	2.20%
High band: \$100,000 or more. Low band: Less than \$100,000				

New business guidelines:

- For MYGA: To receive the current interest rates, applications must be signed and submitted through e-App before Sept. 15.
- **For rate hold**, we compare the application submit/signed date and the date the funds are received (if

received within the rate hold period). Your client will receive the more favorable rate between the two. If rate hold no longer applies, the client will receive the current interest rate at the time the contract is issued.

Helpful Links:

- [Go to e-App](#)
- [Get illustrations](#)
- [MYGA quick reference guide](#)

Questions? Call Sales Support at **866-322-7066**.
NorthAmericanCompany.com

FOR FINANCIAL PROFESSIONAL USE ONLY. NOT TO BE USED FOR CONSUMER SOLICITATION PURPOSES.

Sammons FinancialSM is the marketing name for Sammons[®] Financial Group, Inc.'s member companies, including North American Company for Life and Health Insurance[®]. Annuities and life insurance are issued by, and product guarantees are solely the responsibility of, North American Company for Life and Health Insurance.

Insurance products issued by North American Company for Life and Health Insurance[®], West Des Moines, Iowa. Product and features/options may not be available in all states or appropriate for all clients. See product materials and state availability chart for further details, specific features/options, and limitations by product and state.

The North American Guarantee ChoiceSM is issued on base contract form ICC17-NA1011A/NA1011A or appropriate state variations including all applicable endorsements and riders.

28963Z-HTML | PRT 9-20

[Privacy notice](#) | www.NorthAmericanCompany.com | [A.M. Best Rating](#)

Note: If you have an active agent contract with the North American Annuity Division, and you choose to no longer receive emails, it is your responsibility to keep current with products, rates, and regulatory requirements through use of our website (www.NorthAmericanCompany.com) and Sales Support team (866-322-7066). To begin receiving e-mail messages, contact Sales Support at 866-322-7066.

North American Company for Life and Health Insurance[®]
4350 Westown Parkway, West Des Moines, IA 50266