

A virtual programme by Hofstede Insights

THE ORGANISATIONAL CULTURE

CERTIFICATION PROGRAMME

Organisational Culture as a tool of management and change



FROM STRATEGY TO CULTURAL TRANSFORMATION

Culture is at the heart of every organisation, yet it is often forgotten. We define Organisational Culture as

"the way in which members of an organisation relate to each other, their work and the outside world in comparison to other organisations."

Organisational Culture can either enable or hinder an organisation's strategy. This certification programme will fully equip you to guide your client towards aligning Organisational Culture and strategy, supporting them getting closer to their goals.

ORGANISATIONAL CULTURE CERTIFICATION PROGRAMME

This intensive certification programme is designed for managers and internal and external consultants interested in using Organisational Culture as a tool for management and change.

You will leave the course knowing how to:

- use the Multi-Focus Model™ to analyse the culture of an organisation,
- run Organisational Culture Scans,
- conduct Organisational Culture Workshops,
- guide your client to identifying their Optimal Culture.

The expected time commitment during the certification programme is of at least 38 hours of live sessions and 40 hours of personal work including the successful completion of the homework agreed upon at the end of each session.

TESTIMONIAL

"I needed to complement my job skills with OC elements, and I have been looking for at least a year for the approach that would be the most practical and the most useful for me. I selected Hofstede Insights OC certification after evaluation of several other options, and I was not mistaken. The reasons were obvious and clear in my case – Hofstede Insights has methodology that is very practical and can be converted into concrete set of actions – all for the change. Working with Organisational Change Management for quite some time and having practical approach to it, this was the piece what I was missing, and it just landed perfectly. I had the opportunity to participate in the first virtual OC certification in 2020 and I was a bit concerned, but with Piotr and Egbert as the coaches the experience was great and truly enjoyable. 5 out of 5 starts rating."

Sead Borovina

Culture and Cloud Transformation Experience / Customer Engineer (Consultant) at Microsoft

MODULES

1

Introduction, theory and reflection

- Get to know your trainers and other participants
- Learn about the Multi-Focus $Model^{TM}$
- Analyse case studies
- Identify and reflect on the dimensions of the Multi-Focus Model[™], supported by real examples

2

Your Organisational Culture Scan

• Learn how to prepare and run an Organisational Culture Scan - A measurement of 1 group is included in the price of the programme

3

Exploring the Multi-Focus Model™

- Learn how to interpret the Organisational Culture Scan Report
- Receive support in transforming results into action points
- Learn how to effectively present the findings to your client
- Understand how to guide workshops, relating Organisational Culture to your client's strategies
- Learn how to communicate and promote Organisational Culture and transformation
- Receive feedback and guidance on specific cases from the Master Trainers

4

Follow up sessions

- Create a clear plan for your next steps
- Follow-up on your progress

5

One-to-one coaching

- Review your progress
- Identify potential challenges and ways to overcome them
- Explore existing opportunities

TIMETABLE 2021

Module 1

Introduction	September 14, 2021	09.30 - 11.30 IST
Theoretical framework and reflection	September 16, 2021 September 17, 2021	09.30 - 13.30 IST 09.30 - 13.30 IST

Module 2

Technical webinar	September 21, 2021	09.30 - 11.30 IST
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Module 3

Workshop sessions	October 5, 2021	09.30 - 13.30 IST
	October 6, 2021	09.30 - 13.30 IST
	October 7, 2021	09.30 - 13.30 IST
	October 19, 2021	09.30 - 13.30 IST
	October 20, 2021	09.30 - 13.30 IST
	October 21, 2021	09.30 - 13.30 IST
	October 26, 2021	09.30 - 13.30 IST

Module 4

Follow up webinars	based on availability of participants

Module 5

Coaching sessions	based on availability of participants



ORGANISATIONAL CULTURE SCAN

The measurement of an organisation of your choice will follow these steps:

Step 1

Define the target of the project

Define subcultures and groups - one group is included in the registration fee.

Step 2

Data collection or Defining the Actual Culture

Includes questionnaires about the environment of the organisation. Actual Culture represents the basis for the measurement.

Step 3

Optimal Culture

Optimal scores are defined by management with your support as the consultant. Optimal Culture is the organisational culture that best supports the organisation's strategy.

Step 4

Gap analysis

Based on the analysis, priorities among the gaps between Optimal and Actual Culture are identified. Management decides if the organisation will continue with a change process.

Step 5

The transformation process

Includes application of the change tools.



THE REGISTRATION PROCESS

As a part of the registration process all participants are required to sign an NDA. If you would like to review the contract before registering for the programme, contact us at sales@hofstede-insights.com.

You are officially registered for the certification programme once the payment has been received and contract signed.

You can register for the Organisational Culture certification programme on our website.

https://hi.hofstede-insights.com/the-organisational-culture-certification-programme

PRICE

Level	Participant(s) per session	Price Excl. VAT
Certification in Organisational Culture	14	4 000€ 225 000 INR*
Organisational Culture - Advanced programme	14	2 500€

^{*}Special price for Indian residents

The Organisational Culture Scan - measurement of one group is included in the registration fee, additional subgroups can be purchased separately.

YOUR TEAM OF MASTER TRAINERS



PIOTR GRYKO

Master Trainer, Hofstede Insights

As Senior Partner of Hofstede Insights MENA Regional Office, Piotr empowers organisations to develop functional corporate culture, where people operate in synergy one with one another, making the company's mission a reality. Everything he does is about unlocking the existing organisational potential, through utilizing data and predictive analytics to identify the appropriate levers of effective change.

His area of expertise is Organisational Culture, Change and Cultural Transformation, but he also takes advantage of Intercultural Management and Leadership Development tools.

Known for his excellence in building and executing change strategy, Piotr played critical roles in numerous cultural transformation projects within organisations from multiple industries across Europe (e.g., Sweden, Denmark, Germany, Poland, Russia or Greece) and the Middle East (UAE, Kingdom of Saudi Arabia).



AKHILESH MANDAL

Managing Director, Hofstede Insights India

Akhilesh delivers business impact to his clients primarily through alignment of business strategy, culture and leadership behaviour. He brings a blend of business insights and people management expertise in his culture advisory services. This has been possible due to his long stint of key general management roles of country and business unit operation in Europe, and India. In his current people advisory role for over a decade, Akhilesh has been engaging with several multinational and Indian organizations in enhancing performance of leaders and

organisations, through multiple interventions impacting culture and leadership.

The clienteles span diverse sectors including leading banking, financial services and insurance majors, leaders in business process & technology management, e-commerce leader, engineering giants, pharmaceutical and healthcare delivery centres, automobile majors, among others.

In this certification programme, Akhilesh is uniquely positioned to bring in many real-life examples of optimal stakeholder management through culture transformation.

YOUR VIRTUAL BADGE AND CERTIFICATE

After completing the certification programme you will receive a diploma and a virtual certification badge.

As a certified practitioner you will have access to Hofstede Insights Organisational Culture tooling.

Become a certified practitioner in Organisational Culture!





INTERESTED IN INTERCULTURAL MANAGEMENT?

Besides the certification programme in Organisational Culture we also offer an Intercultural Management certification programme, which is an intensive blended learning programme, designed for consultants and managers interested in using our know-how in the field of culture and management to serve their own clients. After joining the certification you will become an Associate Partner of Hofstede Insights.

OUR NETWORK OF ASSOCIATED PARTNERS

With over 130 certified consultants in 60 countries, our highly selective network of culture and management consultants possess extensive professional experience and knowledge on how to implement culturally sensitive management practices, align working practices with strategic goals and help with creating organisations which have the Best Culture to Perform. With proven cases from working with brands such as GE, Novartis, TUI, Unilever and many more, Hofstede Insights brings organisations from international presence to true global effectiveness.

OUR ASSOCIATE PARTNERS

This certification will support you in the process of understanding the 6-D Model of National Culture as well as provide you with tools to leverage knowledge and practical resources.

In order to ensure the highest quality standard and fulfill the needs of our clients, our application process is extremely selective. We require members of Hofstede Insights network to:

- Possess strong didactical skills and be able to generate creative, innovative and practical ideas
- Have occupied higher management positions
- Have high standards of professionalism and intercultural empathy
- Have strong sales skills to do their own sales and assignment acquisitions
- Have lived and worked in at least two countries outside of their home country
- Be fluent in several languages

QUESTIONS?

Do you have any questions or would you like to book a short call? Contact us at sales@hofstede-insights.com.

OUR EXPERTISE AT YOUR SERVICE

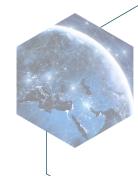
Hofstede Insights has spent over 30 years helping some of the world's largest organisations transform their intercultural and organisational challenges into business success stories and translating academic research into powerful actions.

We offer high quality expert services and solutions in the field of culture and management based on academic research and a wealth of practical experience.



UNIQUENESS

The only organisation offering a combination of Organisational and National Culture expertise.



WORLDWIDE

A worldwide network of expert consultants blend their knowledge with a deep human insight; each brings wisdom born of experience and skilled cultural observation.



EFFICIENCY

Unique expertise in translating scientific knowledge into applicable and concrete business solutions.



FLEXIBILITY

Your reality first! Powerful tailor-made solutions that unleash transformative change.



RELIABILITY

Anchored in rigorous academic theory, our data-driven analysis pinpoints the role and scope of culture in your organisation's success.



SENIORITY

A European organisation, founded in 1985. We have worked with some of the world's largest organisations.

