Harbottle & Lewis

⚡ Fast facts

Industry
Legal

Size
200+ employees

Challenges
- Protecting travelling workforce
- Continue to keep pace with a changing threat landscape
- Required increased visibility

Results
- Protection of both endpoints and network
- AI Triangulation to protect against advanced and subtle threats
- Unparalleled visibility of the entire organisation

> "
> We are impressed by the breadth and diversity of the activity that Senseon is able to detect. This strengthens my confidence that our organisation is well protected.

Paul Grant, IT Solutions Lead

The legal threat landscape

The legal sector is adopting technology at an unprecedented rate. However, this increase has been accompanied by a dramatic rise in sophisticated cyber-attacks. In an industry where reputation is key, falling victim to a cyber-attack could be catastrophic. An alarming 80% of UK-based law firms were targeted by phishing attacks last year, with over £20m of client money stolen over the past two years.

> "Having funds stolen or suffering a data breach through a cyber-attack can be devastating, both financially and reputationally, not only for the firm but also for its clients."
>
> Ciaran Martin, CEO of the UK's National Cyber Security Council

Business background

Harbottle & Lewis is an industry leading provider of legal advice in the Technology, Media and Entertainment sectors and for private clients. Recognised by The Legal 500 and Chambers in all its core practice areas, this medium-sized firm has a wealth of distinguished and high-profile clients.

With revenue of over £30m, and a reputation relying on its discretion and sensitive handling of its clients' matters, it is no surprise that Harbottle & Lewis were keen to utilise the very latest developments in cyber defence technology to continue to keep its systems secure.

> "It's paramount to keep our clients' data secure. Senseon allows us to do this by providing us with visibility across our whole organisation."
>
> Andy Maclusky, IT Director

The road to worldwide protection

With a travelling workforce, Harbottle & Lewis understand the importance of keeping their endpoint devices secure, no matter where in the world they are. In the information age, the way we now conduct business, share data, and consume technology has changed organisations' digital estates into borderless entities.

With over **220 reported scams** against UK-based law firms in the last **12 months,** cyber security is more important than ever.

Given Harbottle & Lewis' reputation for discretion, it was crucial for them to utilise technology that they could trust to protect them from the most advanced threats.

Futhermore, they wanted a technology that would give them complete visibility across their endpoint devices and network, ensuring their whole organisation remains secure.

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>
> **Andy Maclusky, IT Director**

A unique approach

Senseon combines its multiple 'senses' across endpoints devices, the network, and Investigator Bots. Their ability to converse autonomously through AI allows for the accurate detection of threats anywhere in the company. This blending of sensory methods - known as 'AI Triangulation' - is at the heart of Senseon, and provides the context and clarity needed to ensure that Senseon can detect and isolate even the most advanced and subtle threats.

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>
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Once deployed in an environment, Senseon continues to learn, building up a pattern of behaviour specific to the devices and users within Harbottle & Lewis. Senseon's unparalleled visibility across their entire digital estate, combined with its use of AI Triangulation and ability to understand context, results in genuine threats being escalated for the attention of the IT team.

Augmenting the analyst

Senseon has helped Harbottle & Lewis build on its existing capabilities to deal with cyber threats. By focusing only on genuine incidents, the IT team are able to continue to provide a secure network for their employees, enabling the firm to maintain its excellent client service. Senseon's ability to gather context and provide highly accurate alerts means that the burden of manual detection and investigation is reduced. This automation of the security analyst's role prioritises only genuine threats and enables the IT team to focus their efforts where they matter most.

> "Real time machine learning technologies, like Senseon, are critical in helping organisations cut through the noise of their busy networks to identify the real threats.

Dr Ken Urquhart, Former Senior Director, Microsoft Alchemie Ventures, Consultant on AI/ML and Cyber Security

Complex threats, simple solutions

Senseon's unique user interface, with its sleek design, usability, and adaptability, was welcomed by the IT team at Harbottle & Lewis, who had been seeking a software that was as simple to use as it was good at spotting threats. The platform allows them to visualise their whole digital estate in a single view, with prioritised threats ranked according to their importance.

Cyber security, a moving target

Senseon ensures that Harbottle & Lewis continue to remain at the forefront of defence against cyber-attacks, and that they remain competitive in the legal marketplace.
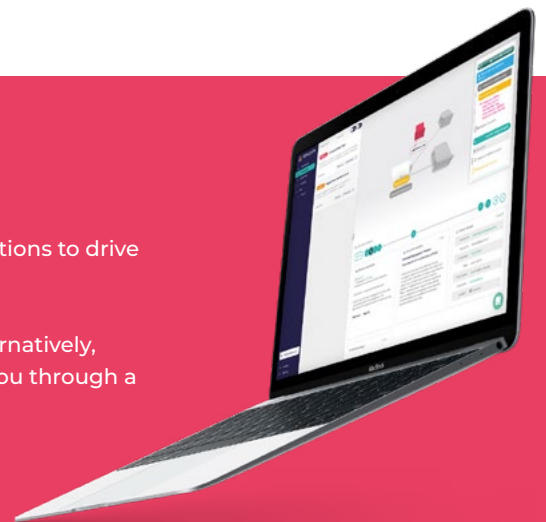
See Senseon in action

We'd love to demonstrate how Senseon will transform your security operations to drive efficiency and reduce your workload through automation.

There are a number of ways you can explore the platform for yourself. Alternatively, you can schedule a meeting with the team who would be happy to take you through a personal demonstration.

[Watch demo videos]   [Play with the product]   [Book a meeting]

About Senseon

Representing a generational leap forward in the way we protect organisations, Senseon's self-driving platform is a new class of cyber defence. Senseon's AI Triangulation technology emulates a human analyst to automate the process of threat detection, investigation and response. Gathering data from the richest sources of intelligence, Senseon looks at potential threats from multiple perspectives in order to distinguish between unusual behaviour and that which is genuinely interesting and malicious. Senseon fixes the fundamental flaws in traditional security architecture design, freeing security teams from the burden of alert fatigue and false positives whilst driving a significant increase in operational efficiency.

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