



Clientshare is a shared software tool between suppliers and their clients to help build stronger relationships. It provides tools to evidence contractual compliance, safeguard relationships across our community and standardise account coverage.

A message from our executive sponsor:

“We’re going to be using Clientshare to ensure we deliver not just on our contractual commitments to our clients, but also to share good news stories and achievements that demonstrate how we value our clients”

Regular and consistent communication is essential for good relationships. Clientshare helps us to:

Manage Business Reviews

Business reviews are tracked, recorded and available to both us and our clients providing a clear record over time in one secure location

Share Management Information

Key contract information is shared to ensure we deliver on our Service Governance obligations

Build our Community

Both sides of the stakeholder community are stored in the shared virtual community

Share Innovations and Achievements

Innovations and achievements are shared in a unique space that helps celebrate wins together

Data Visualisation Integrations

Access to the Cordant Services KPI platform through the Clientshare integration

Manage Tasks

Tasks are assigned to help us to ensure our clients receive a consistent professional service

View Files

All files that have been shared are available to search, review, and store in Clientshare



Who will be using Clientshare?

Key Client Stakeholders

To have a single source for business reviews, contracts, management information, innovation and more

Account Managers

To cover accounts more effectively

Leadership

To get an up-to-date view of the account portfolio

Sales Directors

To keep up with every account

Operations Directors

To stay in the loop

Marketing

To share innovation and successes

