everything — from securing permits to building design and installation to supervising HVAC and lighting systems to landscaping around the finished product.

"Turnkey construction really allows the customer to focus on what they do best: running their business," said King. "Then we focus on what we do best, which includes integrating the building and equipment, putting the pieces together and handing off a readyto-use structure."

The convenience of hands-off construction was an important advantage for Pontotoc Sands. With a thriving sand storage business to run, it did not have





time to oversee all aspects of construction. "We prepped the site, there were a few days before it shipped, and once your guys arrived we were pretty hands off, said Lehde. "We went about our business and the crew handled all the installation."

SAVE TIME DAILY: EFFICIENT DESIGN

A custom building engineered around the customer's specification saves time and energy daily. It is possible to customize the size of the building to optimize pile heights and create space for operations, equipment and storage. With a storage space built to spec, customers have plenty of space to run their businesses without wasted square footage.

Engineered buildings also allow for features including conveyors, bridge cranes, overhead doors and loading docks features that make it easier to load and reclaim product. A building without these customizations may have a lower initial cost, but the inefficiencies of dealing with a poorly designed building will cost money and time every day the building is in use. Pontotoc Sands customized its flat storage building with cast-in-place concrete panel walls that will withstand the pressure of bulk storage and equipment use in and around the building. One overhead door allows access to the building for personnel, machinery and equipment.

Architectural fabric, including PVC fabrics like Legacy's exclusive $ExxoTec^{TM}$, also allow natural light into the building. Using natural light rather than artificial lighting saves on ongoing energy costs — and is especially important in areas where there may not be adequate infrastructure to support a complete power system. The Pontotoc Sands building does not have electric lighting inside, which saved on both construction time and future maintenance costs.

When time is money (and it usually is), investing time and money in a flat storage building will save both — in the near-term and over the lifespan of the building.

