Top 10 Recommended Dental Billing Resources

- Increase productivity
- Avoid mistakes
- Streamline your path to success

Best Practices for Success and Productivity

1 Why You Should Post Dental Insurance Payments by Procedure

Taking the time to post your insurance payments by procedure is worth it. It helps you see what your practice is producing, and explain benefits and amounts owed accurately to patients, increasing trust and treatment acceptance.

2 How to Win Dental Insurance Appeals: 5 Simple Tips

If insurance should have paid you but didn't, you need to figure out how to overturn that decision. These tips to win insurance appeals will save your patients money and put insurance dollars in your pocket.

3 How Do I Decrease My Dental Insurance Aging Report?

Tracking money owed to you by insurance companies is key to the health of your business. Get these tips for keeping this report low and manageable.

4 How to Increase your Dental Practice Collections Percentage

The average dental practice walks away from tens of thousands in income. That's because the average collection rate is 91%, not 98-100% which is do-able! Here's how.

Exclusive bonus for buyers of: Ultimate Guide to Dental Billing & Reporting



Decision Support

5 The Best Clearinghouses for Submitting Electronic Claims

Compare **our top picks** among dental clearinghouses to help you decide which one may be the best fit for your office when submitting electronic claims.

6 Not All Insurance EFT Options Are Created Equal

Getting paid is the goal - but are electronic fund transfers (EFTs) the best form of payment? **Not always!** Some tips to help you know when EFT is best for you.

7 Are Virtual Credit Cards Bad for Your Practice?

The risk of embezzlement and merchant fees are 2 of several reasons that virtual credit cards (VCCs) may hurt your practice. Be aware of these 5 problems if you decide to accept VCCs.

Pitfalls To Avoid

8 <u>Dental Claims Submission: Is Your Current Process Getting</u> Desired Results?

Do you fall prey to one of these **6 common misconceptions** about the claims process?

9 <u>Is your Insurance Aging Report Inflated?</u>

Should you count everything on your over-30-day report as future income? Here are **3 reasons your aging report may be inflated**, and how to prevent this from happening.

10 Why Are Claims On my Dental Insurance Aging Report?

Some claims could be sitting on your insurance aging report in error. It happens more often than you think. **Here are the issues** to watch out for.

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