



giant go

Get business ready with our 5 step solution.

With 30 years experience supporting recruitment agencies, we have developed our one stop shop solution, **giant go**.





introduction

Be your own boss with **giant go**!

At **giant** finance+, we specialise in supporting start up to medium sized recruitment agencies by providing funding, integrated front & back office software and support services, all designed specifically for the recruitment sector.

We identified that those of you who are considering starting up or are in the very early stages need something a little extra, so we've introduced **giant go**. We have designed this solution specifically with you in mind. With **giant go**, we provide a simple and quick way to start your agency so that you know that all your compliance, systems and paperwork needs are taken care of.

Not only do we provide you with the tools and expertise to get your new recruitment agency up and running but our on going hands on support and investment in technology means we are here to help your agency reach its full potential.

With **giant go** no time is wasted, we can get your brand online quickly so you can start to showcase your agency and start winning new business.



start

Decided that you want to get started but not sure where to begin?

We will complete everything from forming your registered company to setting up required insurances and your pensions. With **giant go** you can relax knowing that we provide a quick, simple and compliant way to start your business.

- ✓ company formation
- ✓ registration with HMRC
- ✓ set up of insurances
- ✓ pension scheme enrolment
- ✓ legal support and contracts

A large orange circle containing the text 'step 1' in a white, serif font. To the right of the circle, a small 3D illustration of a man in a grey suit and white shirt stands with his hands raised in a gesture of excitement or presentation.

step 1

grant

market

Ready to tell the world about your new agency, you'll probably need a website!

If you've over come your first hurdle and decided on a company name we can take it from there. We will create a unique logo, build and manage your website as well as get your company social media accounts set up. With our quick turnarounds you can start advertising your vacancies without delay.

- ✓ website with job posting capabilities
- ✓ logo design
- ✓ set up of your social media accounts
- ✓ regular marketing reviews





secure

So you're ready to trade but concerned about staying secure?

Cash flow is one of the biggest challenges new agencies face but that's not your concern when you choose **giant go**. Our fast and flexible 100% funding solution means you can grow your book of candidates and clients without the worry of finance holding you back. We also help you set up your bank account and provide expert credit control to get your invoices paid on time with added bad debt cover as an extra level of protection for your invoicing.

With 30 years of experience in the recruitment industry we are set up to provide you with risk management and support with legislation so you reduce your business risk and remain compliant.

- ✓ business bank account
- ✓ invoice finance
- ✓ credit control & bad debt protection
- ✓ template contracts and support





process

Your foundations are there but what about the day to day process?

As part of **giant go** we will on board and screen your candidates to the requirements of your clients. Our payroll software is set up with online timesheet capability and contract management all mobile enabled and branded in your name.

Don't want to understand or take on the risk of employing your candidates? Our award-winning payroll solutions means you don't have to!

- ✓ software branded in your name
- ✓ automated invoicing
- ✓ contract and contract management
- ✓ PAYE payroll solutions and **giant** worker solutions

step 4





control & grow

Ensuring you're set up and supported to grow. With a whole suite of reporting available to you including gross margin reports and with **giant** accounts undertaking your bookkeeping, VAT returns and preparing accounts, you have all the information you need to stay in complete control of your business. You will have a dedicated client manager who will hold monthly meetings with you to look at the previous month and plan for the month ahead.

- ✓ management accounts
- ✓ monthly pack of reporting & recommendations
- ✓ operational dashboard
- ✓ monthly business review
- ✓ business mentoring
- ✓ bookkeeping

step 5





service levels

When you become a client of **giant go** we become a true extension of your team by completing all back office tasks on your behalf including payroll, accounting, risk management and credit control.

You will be assigned a dedicated client manager who takes the time to understand your business goals and provide support and recommendations to help you achieve them. You also have a dedicated payroll administrator who is responsible for ensuring your payroll is entered and processed correctly, getting your candidates paid on time, every time. In addition, a member of our credit control team will take responsibility for your sales ledger and work with you and your clients to get your billing correct and ensure invoices are paid in line with payment terms.

Each month you will meet with your dedicated marketing specialist and client manager to review the month prior who will make recommendations to help your agency grow.



pricing

So you're probably thinking this sounds great, but how much will it cost?

Well, we understand that your knowledge, experience and connections are the key to starting a successful business, not necessarily a whole lot of disposable income. We are also aware that the price of this solution needs to be flexible and not restrict growth. With that in mind you can benefit from **giant go** for just a small set up fee of £250, a monthly fee of 5% of your invoice amount and £195 per month for all your bookkeeping and accounts needs and as we recognise there may be a lead time to get those all important new clients the cost for our accounts service will be at a nominal fee per month prior to you being up and trading.

*insurance premium and web hosting paid by you at competitive **giant** rate



about giant

For almost 30 years **giant** have provided specialist, end to end workforce management software and support services to large and small recruitment agencies, internationally.

We invest heavily in our cloud-based software which ranges from candidate sourcing and onboarding through to timesheet management, billing and payroll. Our support services include candidate screening, employment solutions and legislative risk management; whilst at our specialist division, **giant** finance+, we provide tailored funding, software and support services for start-up to medium sized recruitment agencies.

You can relax knowing your data is safe with us. Our commitment to compliance protects your business from risk and our rigorous international security standard ISO 27001 ensures that your data is GDPR secure. Our long-term clients including Barclays and Page Group continue to benefit from our expertise.

By the way, we're also green! We're passionate about our planet so we have the ISO 14001 environmental management standard which focuses on reducing waste and recycling!