

Turnkey Deal Support – Project Overview

Meet Your SRG Team



David Grau Jr. CEO, Project Manager david.graujr@successionresourcegroup.com (503) 427-9910, ext. 1303 David's Bio

Online Calendar (DG)



Nicole Frey Senior Project Coordinator nicole.frey@successionresourcegroup.com (503) 427-9910, ext. 1306 <u>Nicole's Bio</u>

Online Calendar (NF)

Turnkey Deal Support – Project Milestones

MILESTONES	DELIVERABLES
Deal Support Closing Worksheet	Upon receipt of our engagement agreement and payment for our services, we will email our Deal Support Closing Worksheet (questionnaire) to you for completion. Once you have returned the completed questionnaire, we will contact you to set up an initial intake call with your consultant.
Initial Intake Call	During the initial intake call, your consultant will confirm the answers you provided on the questionnaire and further discuss your goals and preferences, as well as potential deal structures and best practices. Over the course of this project, your consultant will provide additional consulting and assist you in refining your deal structure, such as payment terms, tax allocation, and timeline.
Deal Support Cash Flow Model	Based on your questionnaire and your discussions with your consultant, SRG will provide a Deal Cash Flow Model, reflecting the selected buy-out and financing terms and demonstrating the cash flow implications of your deal structure.
Contracts	SRG will provide comprehensive form contracts tailored to the financial services industry and your specific deal structure. These contracts will be provided to you in draft format, subject to further revisions and refinement based on the parties' discussions. The contracts should be reviewed by the parties' individual attorneys (e.g., to ensure compliance with state laws) before executing.
Closing	SRG will provide a Deal Support – Closing Checklist to ensure that you will approach closing well- prepared. Your consultant and project coordinator will be available throughout this time period to assist you.
Project Completion	Please forward a copy of the signed contracts to SRG for our file. At the completion of your project, you will receive an email from us with a link to our client satisfaction survey. We would appreciate your feedback!