

Whistic Security Profile

Eliminate Security Questionnaires

Share Your Work Instead of Repeating It

Vendor security assessments are a part of every sale, yet they are time-consuming and expensive to complete. The Whistic Security Profile solves these problems and more.

Instead of being reactive by responding to every assessment request, you can be proactive and define your security profile ahead of time. Your profile can include your audits, certifications, and all standard assessments, such as CAIQ, SIG Core, and HECVAT. It can even include information from third parties like FICO, BitSight, and RiskRecon.

The next time you enter a sales discussion, your customer-facing teams can share your profile directly from Salesforce. Forget the back-and-forth process of sharing spreadsheets. You can share your security information with the click of a button, avoiding the deal-killing delays of prolonged security assessments.

Key Benefits of Using the Whistic Profile



Keep your salespeople selling. Your InfoSec team manages your profile, keeping it up to date, and the sales team can proactively share it during the sales process before even being asked. This helps to shorten sales cycles dramatically. And you can even share it directly from Salesforce.



Turn security into a competitive advantage. Bypass the typical back-and-forth sharing of security information through spreadsheets and build trust early in the sales process.



Build your profile once and share it an infinite number of times. Stop answering the same security questions over and over again. Get ahead of the curve by creating your living security profile once and sharing it proactively.



Harness the power of standards. Your Whistic Profile shows all of the standards you support in one place, making security assessments and reviews a breeze. Spend your time selling and building a competitive advantage.

Learn more about the Whistic Security Profile

www.whistic.com/whistic-profile