



WHAT'S  
**NXT**



ALAN CHAMO

Keynote

# KEYNOTE



## ALAN CHAMO

A staple in the Miami Entertainment scene. Alan is a master of mentalism (Magic of the Mind) and the only that can do an entertaining mental act in English Spanish and even "Spanglish".

Alan uses comedy and Mental Magic to motivate and inspire people from all walks of life. I work with companies such as Pepsi, KFC, Kraft, Universal, Roche, Royal Caribbean, NBC, Telemundo, and Univision.

He was the star of an international television commercial for American Express, performed Live in front of 50 million viewers at the "Premio Lo Nuestro", and won an IBM (International Brotherhood of Magic) Award



PRESENTERS

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**Luis Simonet**

Mr. Simonet is the Chief Information Security Officer of NXTsoft. He brings a wealth of information technology knowledge and experience to his role as CISO. Mr. Simonet holds advanced certificates from: Cisco, VMWare, EMC, Novell, AVAYA and Microsoft. He has worked with numerous companies to design and implement their I.T. infrastructure and is currently a member of DAC's taskforce for Nortel Networks. Mr. Simonet graduated from Ohio Dominican University in Columbus, Ohio, with B.A. in Biology.



**Bobby Childs**

Bobby Childs is the Vice President of Business Development for NXTsoft. Bobby's experience and expertise supports the current growth of the business by deepening relationships both with our current partners and clients as well as being the driving force behind the development of new relationships for NXTsoft. Bobby has years of experience in running national sales and marketing teams for businesses across the country.



**Bart Hall**

Mr. Hall is the Director of Compliance for NXTsoft. Mr. Hall has more than 30 years of management, audit, compliance and regulatory experience with financial institutions. Mr. Hall has extensive experience dealing with senior management, board members and regulatory examiners obtained during his professional career. During his career Mr. Hall has obtained various professional certifications including CIA, CBA, CFSA and CFE. Mr. Hall earned his BS of Finance at Auburn University.

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**Brandon Jarrett**

Brandon Jarrett is the President of ThreatAdvice by NXTsoft. Mr. Jarrett previously worked for Milner, Inc. where he served as the national sales manager. Brandon comes with a wealth of experience in the managed services business and has an accomplished track record of successfully growing managed services /telephony businesses. Brandon holds a B.S. in Electronic Engineering Technologies and is a Microsoft Certified System Engineer (MCSE) and Cisco Certified Network Associate.



**Nelson Chu**

Nelson is the founder and CEO of Cadence, the leading digital securitization and investment platform for private credit. He is a 3x startup founder with several years of experience at the top investment management firms, including Bank of America and BlackRock. Prior to Cadence, he founded a strategy consulting firm specializing in helping companies build products and raise capital for growth, creating over \$1B in equity value. He currently serves as an advisor to an ultra high net worth family office and is an active angel investor, with notable investments including BlockFi, Cadre, Care/Of, Clover Health, dv01, Tala, and Uala.



**Tom Parsons**

Tom is a banking professional with over 20 years of experience delivering SAAS and application software to financial institutions. He has helped over 700 clients solve analytical problems and improve reporting accuracy using financial technology. Tom's philosophy is simple: he wants to help you be as confident as possible understanding and explaining your complex analytical results to the board and examiners.

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**Will Blackburn**

Will Blackburn serves as NXTsoft's Chief Technology Officer and oversees development of all of the company's business units. Blackburn is created and developed the company's flagship ThreatAdvice cybersecurity education, awareness and intelligence solution. He has developed and launched multiple applications. Blackburn is a 2019 recipient of The Birmingham Business Journal's Rising Star Award. He holds a B.S. in computer science from The University of Alabama.



**Tammy Bangs**

Tammy Gilleland Bangs has more than 30 years experience in community banking and fintech. Tammy started her first bank job at just 16 and proudly considers herself a product of community banking. Tammy's areas of expertise include digital banking, retail banking, risk management, financial crimes, money laundering, and regulatory compliance. In her free time, Tammy enjoys spending time with her daughter and her dogs. She lives in Parker, Colorado and enjoys volunteering with Project Our Town and Women Leaders of Denver. Tammy holds a CAMS certification.



**Michael Johnson**

Michael is a Senior Systems Engineer and is the newest member of the ThreatAdvice by NXTsoft team. He brings 20+ years of experience in Information Technology and security, including both public and private sectors. He has led project teams in designing and implementing data centers and networks with a major focus on security, producing and increasing sales and creating and developing policies and procedures for IT departments. Mr. Johnson holds advanced certificates in several areas of sales and security from the following: Cisco, VMware, Veeam, Microsoft, ITIL, IBM and more.

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**Robert Horton**

Robert Horton has extensive management experience in financial services with over 41 years of experience in operations, data center management, client/technical support, security, software and hardware implementations, coding, project and program management. Product knowledge spans the full spectrum of banking software, electronic banking products, and outsourcing services for commercial banks and credit unions.

Additional experience in retail and government software development and implementations including grocery store and restaurant chains, EMS/911 systems, department and specialty stores and clubs.



**Shelba Murphy**

Shelba Murphy is the SVP of Sales at NXTsoft and specializes in expanding existing customer relationships and building new relationships in the Fintech industry. She has a strong focus in the banking industry with special insights in leveraging technology to create an open banking environment. Her passion is building sales teams that are collaborative and creating an ecosystem to allow employees to thrive. Shelba drives new core business, across multiple product channels nationally and has had direct experience with risk mitigation in the form of outsourcing, CRM, Call Center Software, Digital, Retail and Fraud Solutions.

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# PANELISTS

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**Kevin Minton**

Kevin Minton serves as the Information Security Officer at First Bank of Alabama. He is a graduate of the University of Alabama and has worked in community banking his entire career. Kevin has worked in all different areas of banking including teller, loan processor, loan officers, assistant branch manager, collections department supervisor, and loan operations supervisor. Kevin is originally from Gadsden but has lived in Pell City for the past 15 years. Kevin enjoys spending his free time cheering on the Crimson Tide. He is a member of the Logan Martin Red Elephant Club where he has served as treasurer for almost 10 years.



**Mitt Schroeder**

Mitt Schroeder graduated Troy University in Marketing in 1995. Then obtained his MBA from Troy in 1997. He started working for Central State Bank as an assistant Vice President and Loan Officer. Became CEO of Central State Bank in 2012. Mitt is on the board for; Foundation Board of The University of Montevallo, Advisory Board of Shelby Hospital, Industrial Development Board of Calera Alabama, National Center for Fire and Life Safety and the Calera Main Street Board



**Grantland Rice, IV**

Grantland's main areas of focus are finance, accounting, technology, and mergers and acquisitions. He also serves as a risk management consultant for Cobbs Allen clients, during which he concentrates on group captives.

Before joining the Cobbs Allen team, Grantland was an audit manager at Sellers Richardson Holman & West, where he focused on manufacturing, education, and investment company clients.

Grantland received both his Bachelor of Science and Master of Accountancy from Auburn University.



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**Starr Largin**

Starr Largin, Managing Partner of NXTsoft. Starr has an extensive background in banking and brings over 28 years of banking experience and knowledge to NXTsoft. During her banking career she served as Senior Management with a primary focus in the lending area, including stress testing, allowance for loan losses, auditing, etc.

Due to her extensive banking background Starr plays a critical role on the Development Team for Compliance Products. Her banking knowledge allows her to work with institutions to identify needed resources.



**Steve Hines**

Mr. Hines is Co-Founder of ThreatAdvice, an enterprise cybersecurity education, awareness, and intelligence platform, and has also founded a number of other startups including the angel investment firm Emergent Holdings.

Prior to his involvement in ThreatAdvice, Mr. Hines had 21 years' experience in the mortgage and banking industries which included the founding of a mortgage brokerage firm which he built into a large provider and sold to a financial institution where he subsequently became a senior vice president.. Mr. Hines graduated with a degree in Accounting from Harding University.



**John Anton**

John Anton is the SVP / Product Manager for NXTsoft's OmniLytics division. He is responsible for designing and overseeing the company's Asset Liability Management solution designed for financial institutions. Anton oversees all ALM modeling and bond accounting operations. Anton is a Chartered Financial Analyst (CFA) and holds a B.S. in Finance from Trinity University.

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**Jason Alfano**

Jason Alfano is an SVP of Development for the Omni Platform at NXTsoft. Jason has over 17 years of experience working in software development within the financial industry. Prior to joining NXTsoft, Jason was the CTO and co-founder of Integrated Legacy Solutions, a leading provider of data migration solutions for the financial services industry, responsible for research and development of all ILS software products and services.



**Walter Hoffmann**

Walter Hoffmann is NXTsoft's Senior Vice President of Product for the Omni Platform. Walter is a veteran in the Fintech industry, with experience managing all aspects of cross-platform integration and partner relationships. He has held senior management positions at CRIF Lending Solutions and Jack Henry & Associates' Symitar division. Walter uses his extensive knowledge of the industry paired with his expertise in Fintech platforms to assist in the development and future growth of Omni solutions. Walter attended Mesa College, International Business. He grew up in sunny San Diego, CA, and currently lives in Atlanta, GA.



**Rich Longo**

Rich Longo is President of NXTsoft's Data Business, Omni and Director of Strategy for the overall company. Prior to joining NXTsoft, Rich was the Managing Partner and Founder of Transform Fintech, a Finrech Advisory firm that provided strategic advice for companies like Robinhood, Goldman Sachs, RBC Innovations and Finastra. Prior to that role, Rich held senior leadership positions over the past 20 years at global companies Infosys, Temenos, VSoft, and FIS. He was instrumental in transforming those financial technology businesses by converting their business models and creating new offerings.

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**Vu Nguyen**

Vu Q. Nguyen is NXTsoft's VP of Client Experience. He is responsible for the organizing, planning, and monitoring NXTsoft's client service department to ensure memorable interactions between NXTsoft and its clients.

Prior to joining NXTsoft, he's gained a various wealth of knowledge working within various markets/roles including Internet Banking for Credit Unions specialist and CORE conversions analyst at an FI solution company, Health and Welfare ETL programmer at Aon Hewitt, business intelligence for Sears Home Improvement and as a Business Analyst and Director of Implementations with CCMC Inc.



**Chip Moore**

Chip Moore studied Management Information Systems at Auburn University and the University of Alabama – Birmingham. He has earned the ICBA Certified Community Bank Technology Officer designation as well as completing the Alabama Banker's Association's three year School of Banking program at the University of South Alabama. In addition to his work in banking, he still maintains a select client list from his consulting business in a variety of industries and serves in leadership roles in many local civic organizations.

