

# RESOURCEIVE PE SMEAC

## Middle Market M&A

Growth Enablement

### ACHIEVE BETTER OUTCOMES: DEPLOY RESOURCEIVE

Resourceive is the leading IT Solutions and Procurement consultancy, advising mid-market and enterprise clients to lead efforts in IT Service Procurement.

Our SMEAC case studies draw from our team's Special Operations background in the briefing process that was used to execute high-profile, high-risk missions around the world.

### Situation, Mission, Execution, Admin, Command

#### Situation

- PE owned company
- Disparate legacy technology stack
- Heavy M&A
- ~\$400m revenue

#### Mission

- Gain visibility
- Implement a unified and scalable solution
- Enable post-acquisition integrations
- Increase productivity and collaboration
- Reduce internal maintenance requirements

#### Execution

- Unified, managed SD-WAN network; improving security and reliability
- Unified Communications as a Service (UCaaS); increasing efficiency and collab
- Fully integrated and easily deployed solutions – empowering future M&A activity

#### Admin

- Single voice provider
- Single network provider
- 5yr flexible contract w/3yr review; automatic discount at renewal

#### Command

*“Resourceive has delivered for me. They’ve delivered for me in terms of cost savings, efficiency gains, consolidation of telephony providers to make our world easier to manage, all the while being in lock step with the market.*

*I know when I talk to Resourceive that I am receiving up to the moment information – and that’s very meaningful. And with the relationships and the experience that Resourceive has in the marketplace, it comes to bear each and every time. It has been a fantastic relationship for our businesses.”*

*- Chief Information Officer*