### REPORT Sustainability Perception Index 2020





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Keep an eye for these symbols for the most interesting and important insights





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### Sustainability is No Longer

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#### INTRODUCTION

### Why Sustainability?





## Why Sustainability?

The world is changing more rapidly in a direction where sustainable practices have become paramount to the future of the planet. Companies and brands are now focusing on sustainable production and practices to meet this future need. Moreover, sustainable products are surpassing in sales than ones that are perceived as non-sustainable, furthering the argument that sustainable products and practices are not only good for the planet, but they are also good for company growth.

**Building a Brand That is** Perceived as Sustainable is Now a Requirement

**CPG products** that were seen as sustainable grew 6 times faster than those unsustainable

According to NYU Stern's Center for Sustainable Business



## The Purpose of **This Report**

#### The Sustainability Perception Index (SPI) is the World's Largest Study on Sustainability Insights and **Sustainable Brands**

At Latana, we believe in the power of research and insights to solve some of the most pressing issues of our time. We believe that by highlighting the work of brands focusing on sustainable practices we can work together to create a greener future. This report features insights on some of the most sustainable brands and practices covering the widest segments of brands and countries.

**Brand is Perception and Perception Drives Human Behavior** 

If you can understand human behavior, then you can predict consumer behavior. That understanding is the key difference between a company name and a legendary brand.

That Difference is Worth Trillions





### **Our Unique** Take

#### How We Do It

Latana uses advanced mobile survey design to collect the brand perception of millions around the globe. In this report we have conducted research into:



#### **Research Methodology**

This survey was conducted by Dalia Research between 25th June 2020 to 5th July 2020 in the United States, the United Kingdom, Australia, Canada, Germany, France, China, Russia, Brazil, India, and South Africa. The total sample size for the total sustainability attitudinal survey is n= 12,210 and n=6,828 for the brand index. Nationally representative results were calculated based on the official distribution of age, gender and, in certain countries, education level for each country's population, sourced from most recent and available data from Barro Lee & UNStat.



**Deep Audience** Segmentation



#### SEGMENTATION

### **Sustainability Audiences**





### Our Sustainability Audiences



Enthusiastic Experts

Sustainability is not only a lifestyle but a conviction to this group. Knowledgeable about the topic and vocal about it with friends and family, they are willing to put their money where their mouth is when it comes to brands. They even believe that brands should face high tax penalties for not acting sustainably.



Inspired Innovators

Innovators by heart - they are usually the first to try and adopt new technology, topics, and trends. Their most recent discovery: sustainability. Not to be confused with hypocrisy, Inspired Innovators have understood that sustainability is among the most important topics of the decade - and they identify themselves as being ahead of the curve.

27%

Based on our sustainability research, we divided our audience into four segments for deeper analysis. This chapter takes a closer look at the respondents from each of these groups, their priorities and traits, as well as how best to approach them.



Considerate Conventionalists

**⊣ 13%** 

This group consists of those who very much follow the mainstream in their sustainability attitudes. Along with the majority of the world, it is important to them when making purchasing decisions that brands they are buying from are known to be environmentally sustainable, and are somewhat willing to pay more for this.



#### Reserved Rationalists

36%

This group is far more reserved than any of their peer groups. Sustainability is important to them when making purchasing decisions, but they are not willing to go as far as to pay more for it, unlike any other group. They are also not proactive in searching for sustainable brands, nor are knowledgeable about which are acting so.



## Enthusiastic Experts

### Priorities

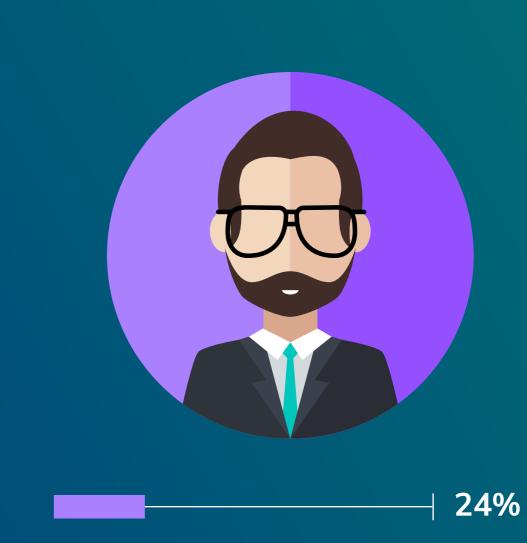
#### Characteristics

Whole-system sustainable thinking

Generally this group spans all demographics. However, a slight lean towards young-to-mid age groups of 18-39-year-olds, with slightly more rural background and medium or high education.

### **Defining Traits**

- A brand being environmentally sustainable is very important to them when making purchase decisions (more so than any other segment)
- Believes brands should pay premium taxes for environmental damage
- Ready to pay more for environmentally friendly goods
- Most knowledgeable about sustainability (more than their friends)
- Also most vocal about sustainability with friends/family
- Quite proactive in search for sustainable brands (but less so than innovators)
- Not overly knowledgeable about which brands are sustainable (on par with mainstream)
- Fairly strict about avoiding brands who do not act sustainably



### **Brand Messaging: Convince**

Convince the Enthusiastic Expert that your brand is doing enough to address sustainability by using more than superficial messaging or light initiatives; these will not be enough to win over this group. They are willing to do their research and will not hesitate to boycott unconvincing brands.



## Inspired Innovators

#### Priorities

#### Characteristics

Innovation and forward thinking

Youngest of the groups - Gen Z or earlier Millennials (18-24 and 25-35-year-olds). Higher income consumers from urban areas and from higher educational backgrounds.

### **Defining Traits**

- Early adopters first to try new ideas
- Most proactive in theory search for sustainable brands
- Most knowledgeable about which brands offer sustainable goods
- Willing to boycott brands not acting sustainably
- Most willing to pay more for environmentally friendly goods
- Believe environmentally sustainable brands are important when making purchasing decisions
- Somewhat knowledgeable and somewhat vocal about sustainability
- Anti-premium taxation on brands not acting sustainably though

#### **Brand Messaging: Engage**

Engage the Inspired Innovators by being at the forefront of sustainability. Thought-provoking messaging, interesting products and innovative thinking will win over this group who are curious about sustainability initiatives and are willing to support those they believe in.





## Considerate Conventionalists

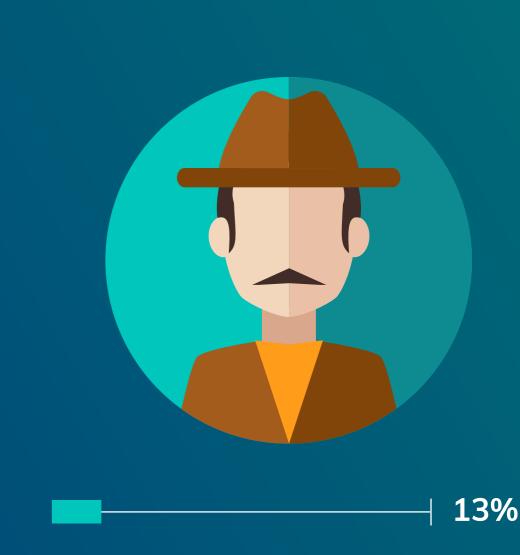
#### **Priorities**

#### Characteristics

Transparency, knowledge, and empowerment Slightly older group of consumers, generally above 35, with a lean towards more rural inhabitants, earning less income than the previous groups (low or medium) and also from low or medium educational backgrounds.

### **Defining Traits**

- Overall they are average in their sustainability attitudes (hence mainstream)
- Mainstreamers, not innovators or laggards
- This group believes environmentally sustainable brands are important when making purchasing decisions but less so than average
- They are somewhat knowledgeable about which brands offer sustainable goods, more so than segment one
- Somewhat willing to pay more for environmentally friendly goods
- Not knowledgeable about the topic in general
- Not strict about boycotting brands who do not act sustainably
- Do not believe brands should have to pay premium taxation for acting unsustainably



#### **Brand Messaging: Inform**

Inform the Considerate Conventionalists by highlighting the sustainable attributes of your brand and why they are important. Knowledge is empowering to this group so transparency, information and promotion will be key to adequately position your brand for the moderate mainstream.



### Reserved Rationalists

#### Priorities

#### Characteristics

Value-for-me

The oldest of the segments, mostly 40-years-old+, with a gender balance leaning towards men. This group is varied in region or education but likely to be from a medium or high income group.

#### **Defining Traits**

- This is the group most reserved when it comes to sustainability
- Along with other groups, they do believe environmentally sustainable brands are important when making purchasing decisions but less than all others
- They are laggards and unwilling to pay more for sustainable goods
- Inevitably, not at all knowledgeable about sustainability or vocal about it
- Not proactive in search for sustainable brands
- Not knowledgeable about which brands are acting sustainably
- Not strict about boycotting brands who do not act sustainably
- Do not believe brands should have to pay premium taxation for acting unsustainably



#### **Brand Messaging: Nudge**

Nudge the Reserved Rationalists through value-driven initiatives. Unlike the mainstream, it would not be enough to inform this group about the benefits of sustainability - they need persuading that they are not being sold a fad. If products can be value-driven and sustainable, that will be the winner for this group.



### Our Sustainability Audiences

Now you know all about the sustainability audiences from our research, their priorities and traits, and most importantly, how best to approach them. In the next chapters we are going to introduce our Sustainability Perception Index 2020, dive into specific industries and share more insights from our research.



Enthusiastic Experts



Inspired Innovators



Considerate Conventionalists



Don't forget to check out our Audience Insights throughout the report!



#### Reserved Rationalists



### CHAPTER 1 The Sustainability Perception Index





## The Sustainability Perception Index

#### Top 100 Brands Ranking List and Industry Specific Deep Dive

In this chapter, we are going to look at the top 100 brands perceived as sustainable according to our own Sustainability Perception Index - the world's largest study on sustainability perception of brands. We will also deep dive into the industries that are doing well and why.

### What is the Sustainability Perception Index?

The brand Sustainability Perception Index (SPI) is a performance benchmark for the world's most valuable brands as rated by consumers.







## The Sustainability Perception Index

#### **Top 100 Brands**

Unprecedented in its size and scale, the Sustainability Perception Index 2020 evaluates the sustainability reputation of the world's 100 best brands <sup>1</sup>, as chosen by Interbrand, across 9 industry sectors by surveying over 12,000+ consumers in 11 key markets representing 76% of world GDP.

#### 01

#### **Highest Ranking**

01	Discovery	21	Nestle	41	Facebook	61	M&M's
02	Tesla	22	Lipton	42	Sainsbury's	62	Next
03	Hello Fresh	23	Barilla	43	Jack Daniel's	63	Pepsi
04	Danone	24	Aldi	44	Skyscanner	64	Amazon
05	Netflix	25	AirBnB	45	Sony	65	Gillette
06	Google	26	ITV	46	JustEat	66	Heineken
07	Evian	27	Disney	47	Apple	67	Milky Way
08	Activia	28	Booking.com	48	Lego	68	Budweiser
09	Spotify	29	Uncle Ben's	49	GetYourGuide	69	Corona
10	Dove	30	Samsung	50	Allbirds Inc	70	Jim Beam
11	Birkenstock	31	Becel	51	Expedia	71	Ferrero
12	Microsoft	32	Pampers	52	Intel	72	H&M
13	TripAdvisor	33	Kayak	53	Adidas	73	GlaxoSmithKline
14	Nivea	34	Nescafe	54	Ebay	74	Slack
15	Patagonia	35	Nestea	55	Philips	75	Yoox
16	Kellogg's	36	Knorr	56	M&S	76	Mango
17	Garnier	37	ShareNow	57	Uber	77	Sennheiser
18	IKEA	38	Nike	58	Hennessy	78	Jacobs
19	LinkedIn	39	Colgate	59	Nintendo	79	Lacoste
20	Twinings	40	Johnson & Johnson	60	Oreo	80	ASOS

<sup>1</sup> Based on responses to the question: How environmentally sustainable do you think the following brand is?

100

#### **Lowest Ranking**

81	Zara
82	Mars
83	Coca Cola
84	Hugo Boss
85	Audi
86	Tommy Hilfiger
87	Dell
88	L'Oreal
89	Mercedes Benz
90	Tassimo
91	Panasonic
92	Nissan
93	Monki
94	Boohoo
95	Ford
96	Volkswagen
97	Topshop
98	Mini
99	BMW
100	Red Bull



## The SPI: Winners & Losers

#### Top 10

01	Discovery Siscovery
02	Tesla TESLA
03	Hello Fresh
04	Danone
05	Netflix
06	Google
07	Evian
80	Activia
09	Spotify
10	Dove

Most of the Top 10 brands are from Tech, Media, and FMCG industries The Sustainability Perception Index shows not only high discrepancies in brand performance across markets, but also helps to indicate large gaps between industries <sup>1</sup>.

#### 01

**Highest Ranking** 

#### Bottom 10

91	Panasonic	
92	Nissan	
93	Monki	
94	Boohoo	
95	Ford	
96	Volkswagen	
97	Topshop	
98	Mini	
99	BMW	
100	Red Bull	Red Bull

<sup>1</sup> Based on responses to the question: How environmentally sustainable do you think the following brand is?

#### 100

#### **Lowest Ranking**



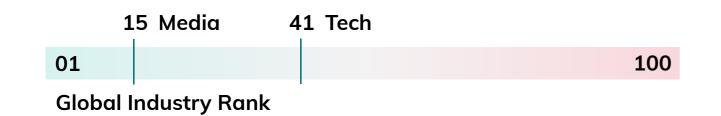
INSIGHT

Automotive and Fashion are way behind, at the very bottom of the ranking









Tech is doing better with men than women

Men	39
Women	45

Perception by different age groups

25-39s	14
40-65s	19

AUDIENCE INSIGHT

Experts and Rationalists are both in agreement for Tech perception, while Innovators are sceptical about the industry.



### **Deep Dive: Tech & Media**

### Winners

#### **01** Discovery





64 Amazon

Losers



INSIGHT



#### Why Tech & Media Do So Well?

Brands driving this include Discovery, second year in a row winner, as people associate it with nature.

Bad press around manufacturing processes and a strong association with the business industry.



#### 100

# 74 Slack **#** slack

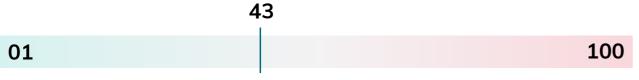
#### Why Some Tech & Media Do Badly?



## **Deep Dive:** FMCG



### **Fast Moving Consumer Goods**



**Global Industry Rank** 

#### The FMCG industry is perceived best in France

This is largely driven by a home advantage for a lot of the FMCG brands such as Danone, Evian, Activia, Garnier etc.



#### The industry does best amongst the 40-65-year-old age group

40-65s	40
18-24s	44





### **Deep Dive: FMCG** Winners & Losers

01 **Global Industry Rank**  43



INSIGHT

#### **Healthy and Natural Produce**

Is driving performance promoted by brands like Danone, Evian and Dove.





#### 100 Red Bull





### **Deep Dive:** Automotive 82

100

**Global Industry Rank** 

01

Younger generation and women are driving down the perception of the automotive industry

Young people 25-39s	81
Women	83
Perception by country	
4 USA	63
ermany	65
The UK	81





### **Deep Dive: Automotive** Winners & Losers 01

Winners Losers 81 Mini 02 Tesla TISLA

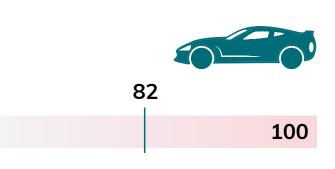
INSIGHT

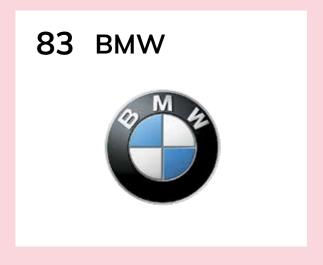
**Tesla is Breaking the Industry Trend** 

Due to promoting sustainable solutions like electric vehicles and solar batteries.

Due to historically being associated with pollution.

**Global Industry Rank** 





### **Overall Automotive is Not Doing Well**



## **Deep Dive:** Fashion



100

### 67 **Global Industry Rank**

Fashion is a Mixed Bag

01

From well-received brands Birkenstock at #11 and Patagonia at #15 to failing brands Monki at #93 and Topshop at #97. A recurring theme of the bottom three is fast-fashion credentials.

#### Fast-fashion brands are rated higher by younger people

MONKL

торѕнор

25-39s	62	18-24s	89
40-65s	96	25-39s	99



### Deep Dive: Fashion Winners & Losers

01

**Global Industry Rank** 



INSIGHT



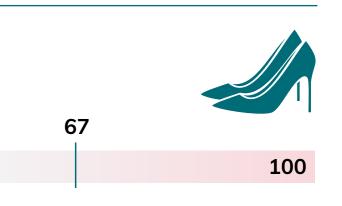
#### Why Fashion Does Well?

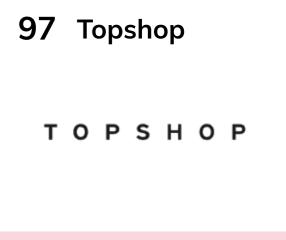
Brands like Birkenstock have a heavy association with sustainability and whole-system attitude to it.



#### Why Some Fashion Does Badly?

Fast fashion has a bad reputation, and Boohoo was recently hit by modern slavery scandal.







## Deep Dive: Grocery



	32	
01		100
	-	

Global Industry Rank

#### The Industry Performs Better With Older People

40-65s	32
18-24s	41

The UK rates the grocery industry higher than other countries do, at #24 vs #32 globally

The UK	24
豊 USA	51

Innovators are not convinced by the grocery industry, being most cynical about brands Hello Fresh and M&S.



### Deep Dive: Grocery Winners & Losers

32 01 Global Industry Rank

### Winners

#### 03 Hello Fresh



#### 42 Sainsbury's

Losers

### Sainsbury's

#### INSIGHT



Brands like Hello Fresh drive this with innovative approach to no-waste grocery delivery and a solid approach to recyclable packaging.



#### Why Some Grocery Does Badly?

Bigger retail stores have higher associations with big manufacture and more wasteful produce.









### CHAPTER 2 Sustainability is No Longer a Luxury





## Sustainability is Truly Global

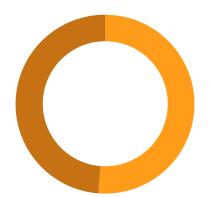
### And This Trend is Here to Stay

Sustainability proved to influence purchasing decisions. The importance of brand's good reputation for being sustainable is a general societal trend.



66%

say sustainability is important when buying products<sup>1</sup>



51% are willing to pay for sustainable products<sup>2</sup>

<sup>1</sup> Based on responses to the question: When making a purchase decision, how important is it to you that the brand you are choosing has a good reputation for being environmentally sustainable?

<sup>2</sup> Based on responses to the question: Would you be willing to pay more for products from brands you know to have a good reputation for being environmentally sustainable?



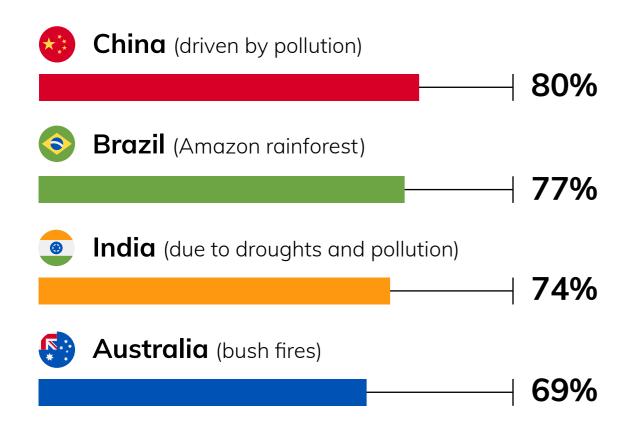
Both Enthusiastic Experts and Inspired Innovators are the segments most willing to pay for sustainability - Inspired Innovators being the ones who follow through with this intention most.

## Sustainability and Environment

#### Sustainability is Important Globally

Values are highest in countries already hit hard by climate change or other pressing environmental issues, like pollution in China or record bush fires in 2020 in Australia.

#### Sustainability importance by country <sup>1</sup>



<sup>1</sup> Based on responses to the question: When making a purchase decision, how important is it to you that the brand you are choosing has a good reputation for being environmentally sustainable?

#### INSIGHT

Consumers in countries already hit by environmental issues are most willing to pay a premium for sustainable goods above non-sustainable options and to boycott brands who do not comply.



## Sustainability is No Longer a Luxury

### It is Increasingly Important For **All Levels Of Income**

The study shows that sustainability is important for all levels of income when making purchasing decisions, and while it is already highly important to those from low income groups, it is even more so for those facing worsening incomes due to Covid-19.

Sustainability importance by income <sup>1</sup>

Income Impacted by Covid-19 69% Low Income 65%

<sup>1</sup> Based on responses to the question: When making a purchase decision, how important is it to you that the brand you are choosing has a good reputation for being environmentally sustainable?



WASHINGTON, D.C

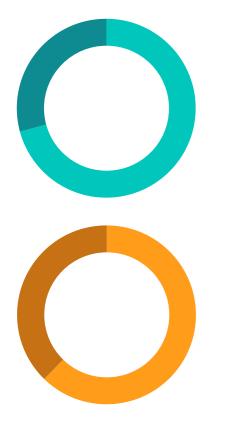
Latana

## Geography of Sustainability

### Sustainability is a Rising Topic in BRICS and Industrialized Countries

BRICS (Brazil, Russia, India, China, and South Africa) and industrialized countries are the regions that define the planet.

#### Sustainability importance by region <sup>1</sup>



72%

say sustainability is important when buying products in BRICS countries

## 61% say sustainability is in

say sustainability is important when buying products in industrialized countries

<sup>1</sup> Based on responses to the question: When making a purchase decision, how important is it to you that the brand you are choosing has a good reputation for being environmentally sustainable?

#### INSIGHT

#### BRICS countries are the growing economies of the future containing the majority of the world's population.

Sustainability will become a major decision factor for brands and purchasing decisions.





## Generational Differences

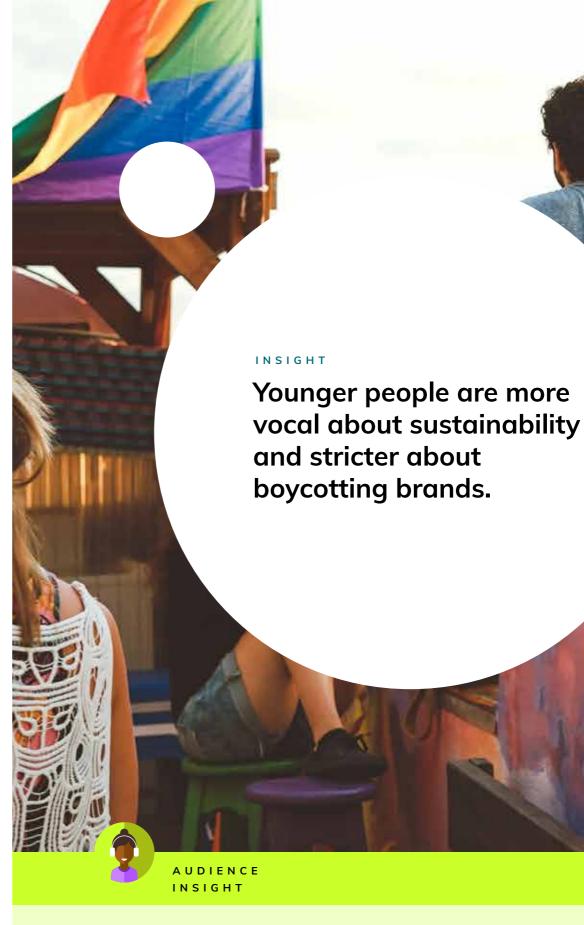
#### Purchase Decision Makers of Tomorrow are Much Stricter and Less Forgiving in **Terms of Sustainability Sins**

Sustainability is important for all age groups but younger people are much more informed and knowledgeable about brands and their sustainability behavior.

Age groups that would NOT buy from a brand they knew to be acting non-sustainably <sup>1</sup>



<sup>1</sup> Based on responses to the question: Agreement to statement: "I would NOT buy from a brand I knew to be acting in non-sustainable ways."



Inspired Innovators is the segment with most influence over brand decisions and is made up of the youngest audience.

### **Post-Corona** Effect

#### **Expected Importance After the Pandemic is Huge**

This is especially true for those affected by coronavirus. People expect sustainability to be even more important after the pandemic, surprisingly even more so people whose income is reduced by the pandemic. Did they have time to rethink priorities?

### 61%

of respondents **believe** sustainability will become even more important after the pandemic



#### AUDIENCE INSIGHT

Both Experts and Innovators expect to place sustainability as a greater priority post-Covid.

**March 2020** 

**April 2020** 

May 2020

June 2020

**July 2020** 



CHAPTER 3

### **Environmental vs. Social Issues**





### The Issues Of Our Time

The most important sustainability issues <sup>1</sup>





**1** Made without child or slave labor

- **2** The company is animal cruelty free
- **3** Made without harmful chemicals
- 4 Fair trade
- **5** Made with packaging that is recyclable
- **6** Made from 100% recycled materials

<sup>1</sup> Based on responses to the question: Which of the following environmental/social areas are most important to you when buying from a brand?



Inspired Innovators align with issues that are more visible and present today: ingredients and materials for environmental and racial equality and modern slavery for social issues.



**Environmental topics** will drive purchasing decisions but social topics will impact brand reputation for the longer term



# **Environmental vs. Social Issues**

Most important environmental issues come from things like the ingredient list of a product, the symbol for recycled materials, etc. The social issues, however, are more complex. For example, the top social issue is child / slave labor. The Boohoo scandal around modern slavery led to 94/100 on brand perception. These kind of issues are more likely to be tied to brand reputation for the longer term.

#### Environmental issues have strong influence on purchasing decisions

Social issues are tied to brand reputation for the long term

52% of people surveyed would buy a specific product over others because it is more environmentally sustainable<sup>1</sup>

42%

AUDIENCE INSIGHT

Experts prioritize environmental purchase most, while both Innovators and Experts prioritize social purchase.

#### INSIGHT



#### Brands who offer only vague environmental credentials are failing to convince consumers

For example, both H&M and Zara have been hit by this claim and sit poorly on sustainability perception (#72 and #81 respectively)



#### Brands can lose confidence with their consumers

Boohoo has experienced brand reputation backlash only recently, seeing their position in the sustainability perception index damaged by a recent scandal involving modern slavery.



of people surveyed would buy a specific product over others because it is more **socially** sustainable <sup>1</sup>



### BONUS CHAPTER

### **Online & Delivery**





# Covid-19 Example 19

### The Pandemic has Increased the Desire and Necessity for Online Shopping

Sustainable choice is most important in the FMCG industries. Personal care, household care, and food and beverages are the categories consumers look out for sustainable products - these are daily shopping categories.

Sustainability importance by category <sup>1</sup>

**1** Personal Care

2 Household Care

#### **3** Food and Beverages

<sup>1</sup> Based on responses to the question: From which of the following categories, if any, are you most likely to look for products that are environmentally and socially sustainable, above others?

INSIGHT

Despite consumer demand for more sustainability, 56% of Food & Beverage companies and 29% of Personal and Household Care companies had no targets to reduce emissions in the supply chain as of 2019

A U D I E N C E I N S I G H T

Considerate Conventionalists are more likely to look for Food & Beverage sustainable products - likely due to higher visibility and awareness in this category.

# What Has Changed?



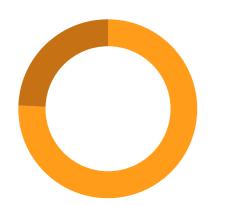
### Transparency in Online & Delivery is Growing

Transparency around sustainable delivery and sustainable alternatives is growing. Here are a couple of examples of how the consumer preferences have changed after the pandemic.



50%

are willing to increase the delivery time of an online order for a more sustainable delivery route taken <sup>1</sup>



76%

would like an online retailer to make sustainable suggestions to them - people are demanding more transparency <sup>2</sup>

<sup>1</sup> Based on responses to the question: With the exception of perishable products, would you be willing to increase delivery time for purchases made online if a more sustainable route was used?

<sup>2</sup> Based on responses to the question: Would you like your online retailer to give you information or suggestions about the most sustainable options available for purchase?

#### INSIGHT

Since the start of the Covid-19 pandemic, e-commerce sales have accelerated even further, +76% YoY in June 2020, increasing the need for brands to offer sustainable options and delivery means



A U D I E N C E I N S I G H T

Experts and Innovators are more eager for sustainable suggestions to be made to them online than the average audience, while Rationalists and Conventionalists are resistant to this idea.

# Priorities **E**

### Reputation and Convenience are the Most Important

People are most concerned about an etailers reputation when considering purchases online, followed by delivery time (which is the convenience of a time slot). Less important are from where products come from, speed, and packaging.

#### Priorities when buying online <sup>1</sup>



<sup>1</sup> Based on responses to the question: Which of the following, if any, delivery considerations are most important to you when making purchases online?

INSIGHT

**6** 

Brand reputation is important to consumers in all aspects and this goes for sustainability too - 32% of people surveyed claim to know which brands offer sustainable options

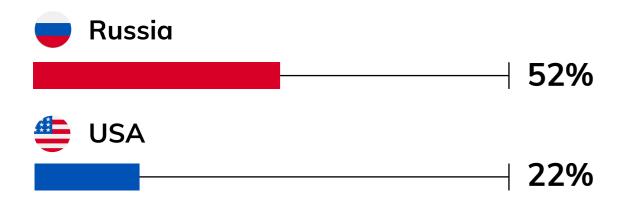
Experts and Innovators prioritize reputation, while Rationalists prioritize the delivery time of goods.

AUDIENCE

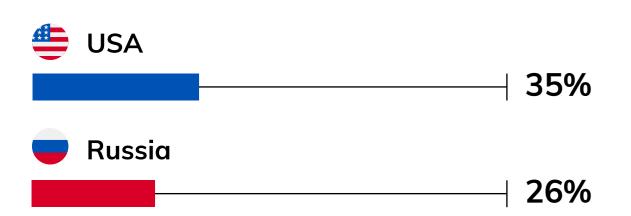
INSIGHT

### **Priorities Differ by Country**

Reputation importance by country <sup>1</sup>



Delivery time importance by country <sup>1</sup>



<sup>1</sup> Based on responses to the question: Which of the following, if any, delivery considerations are most important to you when making purchases online?





LATANA

### The Insights Hub That Brought You The Sustainability Index

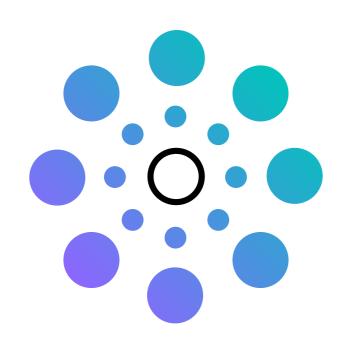


🜔 Latana

# The Insights Hub for Brands Across the World

### Brand is Perception and Perception Drives Human Behavior

If you can understand human behavior, then you can predict consumer behavior. If you enjoyed the Sustainability Perception Index (SPI), then you will receive even more in-depth insights from our Sustainability Tracker.

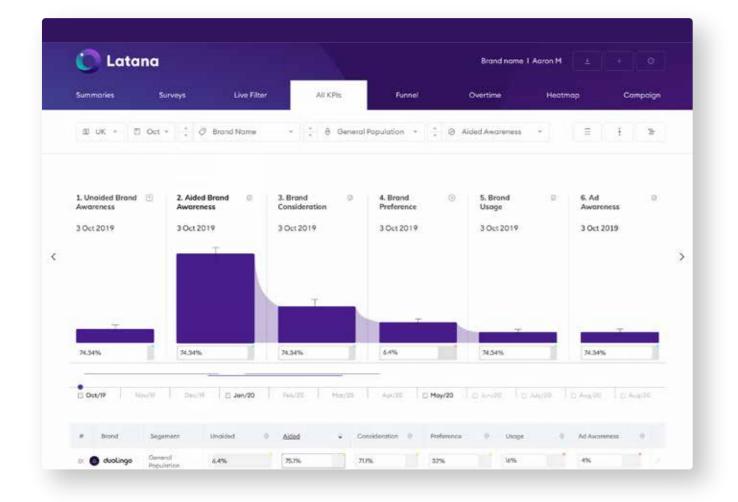






## Hundreds of Key Insights: One Great Dashboard

Start Making Better Marketing Decisions with Latana Brand Tracking





### Perception

Understand your brand's consumer sustainability perception in comparison to your direct competitors.

### Reasoning

Track the link consumers make between your brand and sustainability in comparison to your direct competitors.

### Importance

Assess the relevance and importance of sustainability to consumers.

### ) Int Mea

### Intent

Measure consumer intent and determine if they will they pay more for your sustainable brand.

### **Behavior**

Measure consumer commitment and discover if they are already buying into sustainable options.



# Latana's Sustainability Tracker

### Latana for Responsible Brands

Sustainability is one of the most important issues of our time. Brands no longer have the luxury of ignoring sustainable practices. Consumer perception now has the power to shape a company's future. Building a brand that is perceived as sustainable is now a requirement.



### Track The Sustainability Perception of Your Brand with Latana

Here is what you can do with the SustainabilityTracker:



### **Advanced Research**

In-depth profiling in our proprietary network for a more reliable analysis of your brand's sustainability reputation.



### **Uncover Relevant Insights**

Drill down into audiences and customer segments so you can make better marketing decisions.



### **Discover Your Market Position**

Benchmark your brand against competitors and global leading brands.



# You're in Good Company

**Brands Already Making Better Marketing Decisions** with Latana Brand Tracking Software





### COLGATE-PALMOLIVE

### HOLVI

# Smarter Tools. Better Marketing Decisions.

### Contact Us

For General Inquiries: hello@latana.com For Sales: sales@latana.com For PR/Partnerships: marketing@latana.com

www.latana.com





