



# CONNECT TO REMARK TEST GRADING

## HP Workpath App Battle Card

POWERED BY  IN TIME TEC

**TIME IS MONEY. SAVE TIME BY ACCESSING SOFTWARE SOLUTIONS DIRECTLY FROM YOUR MFP.**



### MARKETPLACE CONDITIONS

- Educational and business applications are moving to the cloud
- Multifunction devices are becoming more intelligent and extensible
- Additional endpoints to cloud connectivity are simplifying workflows and increasing productivity



### TARGET CUSTOMERS, MARKETS, OPPORTUNITIES

- Users of Remark Test Grading, such as administrators and teachers
- K-12 and higher education institutions
- Online tutors
- Corporate recruiters



### KEY PRODUCT FEATURES

- Easy access to Remark Test Grading directly from HP MFPs
- Print the test answer sheets with student, class and test information directly from the control panel
- Scan and upload answer bubble sheets directly from the control panel for grading
- View instant grading with OMR (Optical Mark Recognition) feature
- Email the graded test reports to the students directly from the control panel

### COMPETITOR ANALYSIS

The alternative is the multi-step process outlined below:

1. Scan test answer sheet(s) and send to email
2. Move attachment(s) to the appropriate folder
3. Login to Remark Test Grading account
4. Upload test answer sheet(s) to Remark Test Grading account for grading
5. Email the test report(s)

*Competitor Analysis - Manual process with web and mobile applications*

### CUSTOMER & SEGMENT SPECIFIC PROPOSITIONS

1. Simplify workflows for your Remark Test Grading users by allowing them to execute key tasks directly from HP MFPs
2. Scan to and print from your Remark Test Grading account with ease - no computer or mobile device required
3. Faster grading and instant test results
4. Simple steps at the control panel avoid tasks back at your desk
5. Take full advantage of the capabilities of HP MFPs

**GOLDEN**  
questions

There is a 14-day free trial...what would stop you from giving it a try?

What are you struggling to accomplish that having extra time and bandwidth would help you to focus on?



### BENEFITS

#### Time Savings

- Teachers and other test administrators can go from paper tests in hand to test reports emailed to students from HP MFPs
- Scanning to email then returning to your desk to upload the test answer sheets is no longer required
- Allows you to recapture valuable time and energy by removing the need to migrate back and forth between your HP MFP and desk to access and upload test sheets
- Improve the efficiency by 50% for grading tests and distributing the results to students

#### Security/Privacy & Accuracy

- All transactions with scanned documents take place within Remark Test Grading
- Removes the insecurity of keeping scanned documents in email inboxes or deleted items
- No need to store documents on a laptop or desktop
- Removes several steps and the potential for human error during those steps



### OBJECTION MANAGEMENT

The cost per device seems high?

- The app only needs to be installed on selected devices where Remark Test Grading users are located
- The time saved more than covers the cost of the app

### ADDITIONAL INFORMATION

For more information, visit the links below

- Access Marketing videos and more at <https://intimetec.com/connect-to-remark-test-grading/>
- For Demo videos, visit <https://info.intimetec.com/workpath-apps-demo-library-hp#education-apps>
- See the list of compatible devices, visit <https://www8.hp.com/us/en/solutions/business-solutions/workpath.html>

Still have more questions? Email us at: [workpathapps-support@intimetec.com](mailto:workpathapps-support@intimetec.com)

### PERSONAL NOTES:

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