



# PCM

—  
PAPELES Y CONVERSIONES  
DE **MÉXICO**



# What do we do?



**We are** leaders in the manufacture, conversion and commercialization of paper-related products.

## Identification



## Packaging



## Wrapping



# Who are we?

Our **company** is in constant **growth**.



**26** Years of **experience**

**17** Plants

**4** Distribution Centers

CDMX, Tijuana, Guadalajara y Merida

**2** Business **units**

**+** 1,700 **partners**



# Our business **integration**



## BUSINESS UNIT **CONSUMABLES AND LABELS**

- **Consumables Plant (1)**
- **Labels and Ribbons Plant (1)**
- **Plastic Pelletizer Plant (1)**

**1,000 Clients**

**Market**

**Mexico, USA, Central  
America, Cuba, Puerto Rico,  
Dominican Republic, Jamaica**

## BUSINESS UNIT **PACKAGING**

- **Suppliers (5)**
- **Paper Plants (2)**
- **Corrugated Plants (4)**
- **Boxes Plants (4)**

**1,100 Clients**

**In Mexico**

**25 States**

**Attended within  
Mexico**

# Business units



## ● Consumables and Digital Plant

**1 Plant**  
Guadalupe, NL



## ● Labels and Ribbons Plant

**1 Plant**  
Guadalupe, NL



## ● Plastics Plant

**1 Plant**  
Guadalupe, NL



## ● Recycling Plants

**6 Plants**  
Santa Catarina, NL  
Escobedo, NL  
Apodaca, NL  
Guadalupe, NL  
El Paso, Tx  
Cd. Juarez (Constr)



## ● Paper Plant

**2 Machines**  
Guadalupe, NL



## ● Corrugated Plants

**4 Plants**  
Guadalupe N.L  
Tlajomulco, JAL  
Querétaro, QRO  
CD Juárez, Chih



## ● Boxes Plants

**4 Plants**  
Apodaca N.L  
Guadalupe, JAL  
Querétaro, QRO  
Chihuahua, Chih



# How did **we** grow over the years?



**1994**

**PCM** starts operations manufacturing point-of-sale and fax rolls.

**1997**

**Inclusion** in the industrial and commercial **label** market.

**2001**

**Inclusion** of the **Ribbons** line.

**2004**

**ISO 9001-2000 certification**; IBM license obtained to produce and market IBM branded products

**2006**

**Start-up, construction, installation and commissioning of EMASA**, a company that manufactures molded pulp trays, which was sold in 2008.

**2009**

Start-up of **Corrugated Plant, in Guadalupe, N.L.** as the first sheet feeder in Mexico.

**2012**

**Paper Plant, machine number 1**, begins operations

**Queretaro's Box and Corrugated Plants** begins operations

**Second mill** at the **paper plant** begins operations

**Monterrey Boxes Plant** begins operations

The incorporation of the **Plastic Pelletizer and Extruder Plant** is made.

Corrugated plant in Monterrey is upgraded to **H.T (High Technology)**

Construction of the Guadalajara **Box Plant** and start-up of the Guadalajara **Corrugated Plant**.

Start-up of the **Corrugated Plant** in Ciudad Juarez.

**2015**

**2016**

**2016**

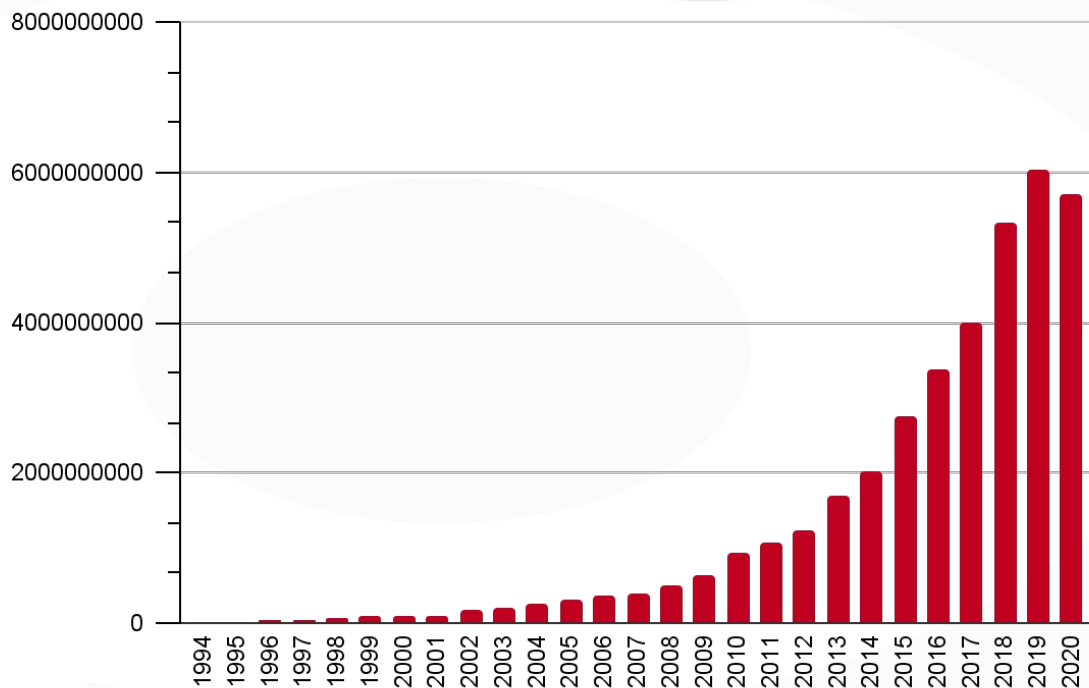
**2016**

**2017**

**2019**

**2021**

## AVERAGE ANNUAL SALES GROWTH





**PCM**

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*Thanks*