

TransForce Group Helps Customer Tackle Rapid Growth Challenges

By the Numbers

50 Years
in operation

27,000+
team members world-
wide

1,200+
truck fleet

About Our Client

In business for over **50 years**, the **Fortune 500 company is one of the largest privately held** manufacturers and distributors of medical supplies in the United States. Operating in **125+ countries**, the company employs over **27,000 team members** and has a fleet of **1,200+ trucks**. The country's largest health care systems and independent facilities rely on their life-saving products to help them deliver the best care to their patients.

Client Needs

- Keep pace with rapid company growth**
- Recruit and hire qualified drivers quickly**
- Meet and exceed customer expectations**

Business Challenge

The company continues to **experience periods of rapid growth** across all segments of the organization. To meet their customers' complex needs, the medical supply manufacturer and distributor required a reliable partner who could supply qualified drivers equipped to deliver superior customer service to their healthcare partners around the country.





TransForce has been a great partner to our company over the years. From helping us to manage our growth challenges by supplying quality drivers to assisting with our recruitment efforts. TransForce is my #1 go-to driver staffing company.”

- Director of Fleet Safety & Compliance



TransForce Group Solution

Partners for nearly **20 years**, TransForce Group worked with the company to develop driver profiles to help streamline the driver vetting process and get qualified candidates hired and, on the road, quickly. Knowing the healthcare industry relies heavily on their support, TransForce Group offered **specialized staffing solutions** providing the company with access to qualified temporary and temp-to-perm drivers to fulfill timely deliveries.

Customer Results

With the partnership and drivers supplied by TransForce Group, the company has been able to **meet the growing demand for their services** during the pandemic and successfully fulfill the just-in-time (JIT) deliveries of over **550,000 products** to their customers. Additionally, they are on track to **meet its business goal to increase the percentage of sales** on its private fleet due to the support provided by TransForce Group.

About TransForce Group

TransForce Group is a recognized leader in the transportation and logistics industry offering innovative and integrated solutions. From driver development to carrier business needs, TransForce Group partners with third-party logistics, private fleets, and trucking companies to accelerate their growth, improve efficiencies and solve organizational demands.

Connect With Us

We want to hear how we can help you staff and recruit the best drivers for your workforce. Get in touch with a member of TransForce Group today.



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