

SMARTER SORTING SMARTER Smarter Diagnostics Survey

Thank you for participating in Smarter Diagnostics! Your responses will help us determine the best opportunities for your organization, so take your time and answer each question as completely as possible.

Survey Instructions

Can't finish in one sitting? Simply hit "save" at the bottom of the form, and you'll get a link to come back and complete the survey when you're ready. If you have any questions or concerns about the diagnostic, you can always reach out to <u>diagnostics@smartersorting.com</u>!

You can also download and print the applicable survey below and come back when you're ready to enter your answers:

- Merchandising Survey
- Compliance Survey
- Supply Chain Survey
- Ecommerce Survey
- Store Operations Survey
- MDM Survey
- Finance Survey

Note that we use the term regulated waste throughout the survey. Regulated waste refers to a product that is considered hazardous waste under the <u>EPA's Resource Conservation</u> and <u>Recovery Act (RCRA)</u>, or any state regulatory agency. Within your organization, this might be referred to as different terms (like Hazmat, ESIM, etc.)

Full Name *

First Name	Last Name

Work Email *

example@example.com

Retailer *

Role *

Finance Survey

Do your stores do donations?

Yes

No

Not sure

Even if you don't have a formal donation program, do you think stores are making donations that are not getting tracked?

Yes

No

Not sure

How do you report on donations from your stores?

If you don't get a report from the stores, how do you estimate donations?

Are you getting sufficient data to allow you to get donation credit for these items?

Yes

No

If you answered no, what data are you missing?

How do you quantify donations for the IRS?

In the past fiscal year, what is the total amount of tax write-offs taken due to donations?

Do your vendor agreements allow you to donate their products?

Yes

No

If you donate a product, do you give any credit to the vendor?

Yes

No

Has your company incurred any compliance-related fines in the last fiscal year?

Yes

No

If yes, how much?

What is your biggest challenge related to compliance or product data from a finance perspective? What do you wish you could do that you can't do today?

From a finance perspective, v	what is working really well about y	our compliance and product data
today?		

What metrics do you track to measure your KPIs?

Do any functional departments (i.e. trash department) have financial KPIs?

Yes

O No

If yes, please explain.

Is the product classification process different for owned brands vs. branded products?

Yes

No

If yes, how is the product classification process different for owned brands?

How are you getting product classifications today?

Smarter Sorting WERCs Verisk 3E Doing it yourself

If yes, why?

How do you fulfill ecommerce orders?

DC
Store
3PL
Dropship

Do you have a data strategy?

Yes

No

On average, how old is your compliance data?

0-3 months

3-6 months

6-12 months

>12 months

Do you have a badging program?

Yes

No

For returned and/or products, do you offer allowances or do you charge back to the vendor?*

Allowances

Charge backs