

# 6

# SERVICES

OUR UNIQUE APPROACH



## PARTNER WITH SALES TEAM

# 1

## LEAD GENERATION

# 2



Partnership, collaboration, implementation - we are here to compliment your current sales initiative, not compete with it!



The opportunity pipeline will be nurtured through an aggressive marketing research budget, front end qualified lead dialogue and a fully vetted opportunity analysis for sales.

## REPORTING & COMMUNICATION

# 3

## NETWORK

# 4



As a Solution Partner of MMS, you'll receive trip reports, opportunity updates and advance notice of where we are traveling each month.



MMS drives a synergistic strategy of compiling a network of exclusive client technologies capable of cross selling for an ultimate material handling project solution.

## ON SITE & VIRTUAL VISITS

# 5

## TRADE SHOW SUPPORT & INTEL

# 6



MMS will perform our Solutions Process with the customer giving you qualified opportunities so that you can provide a quote.



We will be attending a diverse mix of trade shows, providing our Solution Partners a broader picture of market trends.