

Managed Care



CHANGING WITH THE TIMES

Although less prevalent than during its peak in the mid-1990s, the world of managed care still represents a significant portion of the healthcare industry. This market segment encompasses not only the numerous health plans and entities that actually manage and deliver care, but also the various types of service companies that exist to support them. It is a multi-faceted and complex tier of the healthcare industry that comes with substantial professional liability (PL) and errors and omissions (E&O) exposures.

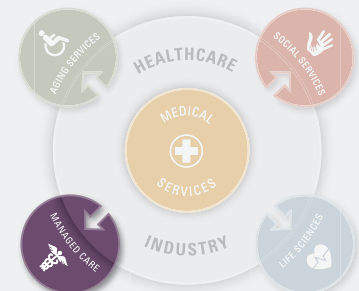
UNCERTAINTY IN THE ACA ERA

The ways in which managed care providers operate will continue to change as uncertainty surrounding the Affordable Care Act (ACA) grows. Even prior to the ACA's introduction, very few managed care liability insurance products were available from liability carriers. Now, given the ever-changing nature and status of the legislation, it has become even more challenging to obtain PL and E&O coverage for the many different kinds of professional services managed care operations provide.

ETHOS CAN MANAGE THE LOAD

Working with a true healthcare specialist is the best way to ensure proper placement of risks related to managed care. Ethos is one of the only wholesale insurance organizations in the U.S. exclusively focused on the healthcare industry – including the complicated and shifting world of managed care. We'll not only help you serve the managed care clients already included in your book of business; we'll also put you in a better position to go out and attract new clients so your book continues to grow. *That's* the power of the Ethos partnership.

- Accountable Care Organizations (ACOs)**
- Health Maintenance Organizations (HMOs)**
- Independent Physician Associations (IPAs)**
- Managed Services Organizations (MSOs)**
- Physician-Hospital Organizations (PHOs)**
- Preferred Provider Organizations (PPOs)**
- Third-Party Administrators (TPAs)**
- Billing Services**
- Case/Disease Management**
- Contract Negotiation/Management**
- Credentialing and Peer Review**
- Utilization Review**



CONTACT US

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