DOMINION
VOICE AND DATA

Chad Tester
COO

Dominion Voice and Data Offers SD-WAN-as-a-Service to SMBs

Dominion Voice and Data Helps SMBs Utilize Advanced Virtualization Technology to Increase Office Productivity

MIDLOTHIAN, VA – May 2019 - Dominion Voice and Data a leading managed technology services provider (MTSP), announced today that the company now offers SD-WAN-as-a-Service to their small to mid-sized business (SMB) customers. SD-WAN is a leading technology and according to research firm Gartner, "by the end of 2019, 30% of enterprises will deploy SD-WAN technology in their branches." The reason for the technology's rise in popularity is due to its simultaneous capacities to increase productivity within an organization while also reducing the total cost of ownership.

To define the term, SD-WAN is an acronym for software-defined networking in a wide area network (WAN). SD-WAN simplifies the management and operation of a WAN by separating the networking hardware from its control mechanism. This concept is similar to how software-defined networking implements virtualization technology to improve data center management and operation. A key application of SD-WAN is to allow companies to build higher-performance WANs using lower-cost and commercially available Internet access, enabling businesses to partially or wholly replace more expensive private WAN connection technologies such as Multiprotocol Label Switching (MPLS). SMBs that need to scale up or scale down quickly, or need to run multiple remote offices or would like greater visibility into their networks can benefit greatly from this technology.

"The organizations that we work with are always looking for these kinds of breakthroughs," stated Chad Tester, COO of Dominion Voice and Data. "SD-WAN enables an unprecedented level of flexibility and in today's volatile marketplace, the ability to scale up or down is simply a must-have."

Dominion Voice and Data is also a Member of Technology Assurance Group (TAG), an organization of managed technology services providers, who collectively deliver over $350M of products/services to the marketplace. TAG operates in 136 cities and serves over 400,000 customers, which affords them access to best practices and knowledge for deploying SD-WAN effectively and efficiently. They also leverage their collective buying power to offer better pricing to end-users.

"Business owners just want their technology to work," added Tester. "SD-WAN is the best way for us to help all of the underlying technology within in an organization work even better.

We're very excited about offering SD-WAN-as-a-Service because it enables us to help companies be flexible and nimble when they have to respond to today's extremely fast-paced environment. The marketplace now demands mobility, rapid scaling or descaling capabilities and impenetrable security, and SD-WAN is the perfect fit."

ABOUT DOMINION VOICE AND DATA

Dominion Voice and Data is Central Virginia's Leading Cloud-Based Managed Services Company. Our mission is to advance our client's business goals through delivery of superior technology solutions and world class support.

At Dominion, we are your trusted technology adviser and reliable business partner so that we can design you a solution that fits your business model.

Dominion Voice and Data is committed to maintaining the confidentiality of information that belong to our customers, especially Protected Health Information. To that end, we adhere to the requirements of the HIPAA Privacy Rule and the HIPAA Security Rule. We comply with all Business Associate obligations under HIPAA/HITECH, enabling Dominion Voice and Data to provide the highest level of services to our customers involved in the healthcare professions.